





# INNOVATING DENTISTRY FOR BETTER HEALTH

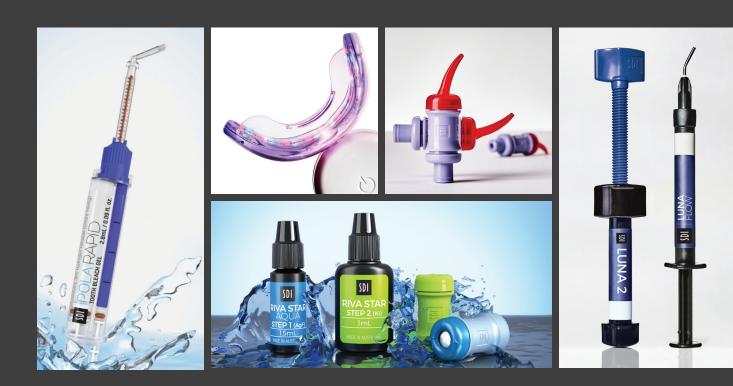


FOCUSED ON TOOTH WHITENING, COMPOSITES AND GLASS IONOMERS



2 PRODUCTS RELEASED IN FY22

# GLOBAL DISTRIBUTION





# **SDI Limited**

ABN 27 008 075 581

Annual Report - 30 June 2022



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# SDI Limited Chairman and CEO's letter 30 June 2022



Dear Shareholders,

We are pleased to share with you our 2022 Annual Report.

Financial year 2022 has been a significant year for SDI, and despite ongoing challenges relating to freight costs and supply chain disruptions, we were thrilled to have achieved another year of record sales.

Management remained committed to the customer service strategy to ensure orders were shipped to meet customer demand. As a result, sales grew 16.5% to \$95.2 million, with strong growth in all product categories and regions. Our strategy to grow our key categories of aesthetics and tooth whitening is working, contributing to our record sales. We also benefited from the amalgam sales boost due to key competitors exiting the market.

Product margins were down to 55.8% (FY21: 61.5%) impacted by the ongoing high freight costs, product mix and regional sales. Demand for SDI product has been strong, with our overseas warehouses needing continuous replenishment of inventory to fulfill customer orders. Sea and air freight routes both to and from Australia were limited, and international ports are still not running efficiently. These challenges add to delays and increased costs to continue to meet the necessary inventory levels required. To offset the cost increases, price increases were implemented, with more to come where possible. Furthermore, operating expenses were up as conditions normalised to pre-pandemic levels and the absence of government assistance. Consequently, EBITDA was down 12.4% to \$14.7 million (FY21: \$16.8m). NPAT was also down 18.6% to \$7.3 million (FY21: \$8.9m).

The research and development pipeline is stronger than it has ever been. During the year, we launched two new composite products, Luna 2 and Luna Flow, to continue to establish SDI as a serious composite competitor in this very large and competitive market. Our amalgam alternative is scheduled to be released into some markets at the end of the 2<sup>nd</sup> quarter financial year 2023, and then into Europe and Australia in 2<sup>nd</sup> half of financial year 2023.

Our commitment to improve production efficiencies continues with faster and more efficient machines currently being commissioned or on order for delivery during the 2023 financial year. The returns on the investment in the machines will be advantageous, with all machines falling within a two-year payback period.

Finally, we were delighted to recently announce the purchase of a 24,000sqm property just ten minutes from our current site. The property already has an established warehouse on site which will initially fulfil our warehousing requirements. Longer term, the site will be a much larger home for SDI's future operations.

Financial year 2023 is an exciting year for SDI with the continued celebration of our 50-year anniversary, plus the International Dental Show product launches in Germany in March 2023.

We would like to thank the SDI team and our distributors both in Australia and all over the world for their hard work and total dedication to SDI's global success.

Lastly, we would like to thank our shareholders for their ongoing support and investment in SDI. We have an exciting 12 months ahead, and we look forward to updating you on SDI's progress as we move forward.

Jeffery Cheetham OAM Chairman

Samantha Cheetham CEO



The Directors present their report, together with the financial statements, on the consolidated entity consisting of SDI Limited (referred to hereafter as the 'Company', 'SDI' or 'parent entity') and the entities it controlled at the end of, or during, the financial year ended 30 June 2022 (referred to hereafter as the 'consolidated entity').

# **Directors**

The following persons were Directors of SDI Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

Jeffery James Cheetham OAM - Chairman Samantha Jane Cheetham John Joseph Slaviero Dr Geoffrey Macdonald Knight AM Gerald Allan Bullon Cameron Neil Allen Gerard Desmond Kennedy

# Alternate Director

Pamela Joy Cheetham (alternate for Jeffery James Cheetham) - Resigned on 10 February 2022.

# **Principal activities**

During the financial year, the principal activities of the consolidated entity consisted of the manufacture and distribution of dental restorative materials, whitening systems, other dental materials and product research and development.

# **Dividends**

Dividends paid during the financial year were as follows:

|                                                                                                               | Consoli        | dated          |
|---------------------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                               | 2022<br>\$'000 | 2021<br>\$'000 |
| Interim dividend for the year ended 30 June 2022 of 1.5 cents (2021: 1.5 cents) per ordinary share            | 1,783          | 1,783          |
| Previous year:<br>Final dividend for the year ended 30 June 2021 of 1.65 cents (2020: 0.5 cents) per ordinary |                |                |
| share                                                                                                         | 1,961          | 594            |
|                                                                                                               | 3,744          | 2,377          |

On 26 August 2022, the Directors declared a final franked dividend of 1.75 cents per share which was paid on 19 September 2022. This equates to a total estimated distribution of \$2,080,000, based on the number of ordinary shares on issue as at 30 June 2022. The financial effect of dividends declared after the reporting date is not reflected in the 30 June 2022 financial statements and will be recognised in subsequent financial reports.

# **Review of operations**

The profit for the consolidated entity after providing for income tax amounted to \$7,281,000 (30 June 2021: \$8,941,000).

Highlights of the results from operations for the financial year ended 30 June 2022 are provided below:

Net profit after tax decreased by 18.6% to \$7,281,000 compared to \$8,941,000 for the previous year. Profit before tax decreased by 16.9% to \$10,139,000 compared to \$12,208,000 for the previous year.



|            | 2022   | 2021   | Change  | Change  |
|------------|--------|--------|---------|---------|
|            | \$'000 | \$'000 | \$'000  | %       |
| Net profit | 7,281  | 8,941  | (1,660) | (18.6%) |
| EPS        | 6      | 8      | (1)     | (18.5%) |
| PBT        | 10,139 | 12,208 | (2,069) | (16.9%) |
| EBITDA     | 14,743 | 16,834 | (2,091) | (12.4%) |

Earnings per share for the year ended 30 June 2022 decreased by 1.36 cents to 6.13 cents compared to 7.52 cents for the same period last year.

Earnings before interest, taxation, depreciation and amortisation ('EBITDA') is a financial measure which is not prescribed by Australian Accounting Standards ('AAS') and represents the profit under AAS adjusted for specific items. The Directors consider EBITDA to reflect the core earnings of the Group.

EBITDA decreased by 12.4% to \$14,743,000 (30 June 2021: \$16,834,000).

The following table summarises key reconciling items between statutory profit after tax and EBITDA:

| 5                                                                                                               | 5          | 5 | , , , , , , , , , , , , , , , , , , , | Consolio                              | dated                                |
|-----------------------------------------------------------------------------------------------------------------|------------|---|---------------------------------------|---------------------------------------|--------------------------------------|
|                                                                                                                 |            |   |                                       | 2022<br>\$'000                        | 2021<br>\$'000                       |
| Profit after tax<br>Add: taxation<br>Add: interest expense<br>Less: interest income<br>Add: depreciation and am | ortisation |   |                                       | 7,281<br>2,858<br>34<br>(14)<br>4,584 | 8,941<br>3,267<br>55<br>(4)<br>4,575 |
| EBITDA                                                                                                          |            |   |                                       | 14,743                                | 16,834                               |

Sales reported in Australian dollars increased by 16.5% to \$95,151,000 for the current year compared to \$81,647,000 for the corresponding period last year. Currency movements had an immaterial impact on total sales. This result reflected strong growth across all markets, underpinned by the normalising of operating conditions across all key regions. The APAC region, with growth of 5.3%, was impacted by Government lock downs in Victoria and NSW. The Middle East/Africa region up 64.3%, benefited from the delivery of large tenders during the year. South America and North America increased by 34.3% and 8.4% respectively.

In local currencies, product sales grew strongly in all categories, reflecting market share gains and the continuing momentum from new product releases in previous years. Compared to the prior period and in local currencies, Whitening product sales increased by 12.9%, Aesthetics increased by 17.2%, Equipment grow by 11.5%, and Amalgam sales were up by 21%. With very little sales focus on amalgam, it now represents 16.1% of total sales. This result was driven by the withdrawal of two major competitors from the amalgam market, resulting in an increase of 14.5% in the large North American amalgam sales, which represents 29.6% of its total sales. In addition, amalgam was a significant feature with new government tenders returning as regions started to revert to normal operating conditions.

# Sales by business unit

The business unit performance reflects a return to normal operating conditions referred to above. European sales up 21.7% in local currencies, was driven by strong demand in its key markets and assisted by the UK, where conditions continued to improve in the financial year. Australian sales which include Australian domestic and direct export markets, was up 15.8% with Australian direct exports increasing by 29.3%. This was partly offset by domestic sales which were down 3.5%, due mainly to Government lock downs and their impact on Dentists in Victoria and New South Wales during the financial year. Brazilian sales increased by 26.1% in local currencies, reflecting further market share gains and overall market growth. North American sales increased by 5.8% reflecting the slower uptake of aesthetics compared to other markets. As stated above, amalgam represents 29.6% of North American sales.



#### Gross profit margins

Product margins in Australian dollars decreased by 5.7% to 55.8%, with added freight costs and adjusting for currency movements accounted for 3.3% of this decline. A further 2.4% decrease in the margin was due to regional and product sales mix. SDI exports to over 100 countries and the margins enjoyed in these regions are not uniform which impacts the outcome. Growth in Australian direct exports and Brazilian sales, which may also be impacted at times by the product mix and generally attracting a lower margin, contributed to the overall margin mix. Additionally, the strong sales growth in the lower margin amalgam product impacted overall gross margins.

#### **Operating expenses**

Total operating expenses in Australian dollars increased by 16.8% when compared to the previous financial year. After adjusting for currency movements and government assistance programs, underlying operating expenses increased by 9.2% compared to the corresponding period last year. However, when compared to the pre-pandemic levels in the full year 2019, operating expenses increased by 11.3% after adjusting for currency movements.

The consolidated entity's cash, net of borrowings position decreased by \$4,215,000 to \$6,344,000 for the financial year after increasing inventories by \$4,496,000, planned investment in plant and equipment of \$1,698,000, product development expenditure of \$2,175,000, and increase in freight costs of \$3,286,000. The Company has actively increased its inventory to ensure customer needs were met and in part to mitigate the continued global freighting delays.

The consolidated entity has unused bank facilities of \$10,450,000 as at 30 June 2022.

The consolidated entity did not receive COVID Government assistance payments in the financial year ended 30 June 2022, compared to \$3,924,000 for the corresponding previous financial year. Of the \$3,924,000 recognised last year, \$2,193,000 was allocated to operating expenses and \$1,731,000 to the manufacturing departments to support the Company's commitment to keep its global employees employed.

SDI has a risk management framework ('Framework') that is reviewed annually by the Audit Committee. The risk management process that underlies this Framework sets a process for identifying, assessing, evaluating, and monitoring SDI's key risks, primarily achieved via internal six-monthly risk workshops. Material business risks that could have an adverse impact on SDI's future financial prospects include the following:

| Sales of Amalgam products | Amalgam sales currently represent approximately 16.1% of total sales and it is expected that this product category will continue to show a decreasing sales trend as markets are moving to Aesthetic products. SDI has existing strategies and controls in place to increase its focus on replacement products, with an expected release                                                                                                                                             |
|---------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                           | of a new Aesthetic product in first quarter of the 2023 calendar year. The Company plans to aggressively market this product to its current Amalgam customers.                                                                                                                                                                                                                                                                                                                       |
| Foreign exchange risk     | SDI exports approximately 90% of its products which are invoiced in various foreign currencies. The foreign currency exchange exposure is partially offset as SDI incurs approximately 52% of its operating expenses in foreign currencies. In addition to this, where possible the consolidated entity purchases raw materials in foreign currencies to further increase its natural hedge. Hedging instruments are considered when net foreign currency cash flows are in surplus. |

# Significant changes in the state of affairs

There were no significant changes in the state of affairs of the consolidated entity during the financial year.

# Matters subsequent to the end of the financial year

In addition to the dividend declared and disclosed in note 20, the consolidated entity signed a contract to purchase a 6-acre site on 31 August 2022 to support its long-term strategic plan and in the short-term adding important warehouse capacity. This strategic acquisition will ensure that the Company will increase its operational efficiencies and have excess capacity for future growth. The new site, a short 7 km distance from SDI's current site, comprises a 4,000 m<sup>2</sup> warehouse on 2.8 acres, and a tenant occupying 3.2 acres of 6-acre site. The tenant has a 1-year lease term remaining and a 5-year option. The purchase contract is on 60 days settlement terms. SDI will fund the \$17.8 million purchase via secured bank debt.

Also, the consolidated entity on 7 July 2022 signed a contract to purchase a 1.4 acre adjoining property to its current site for future development for a new warehouse to be settled on November 4, 2022. At that time this was a strategic move as there was limited property available in the surrounding areas. This property and an adjoining property will now be sold.



No other matter or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

# Likely developments and expected results of operations

Information on likely developments in the operations of the consolidated entity and the expected results of operations has been included, where applicable, in the 'Review of operations' section above.

#### **Environmental regulation**

The consolidated entity holds licences issued by the Environmental Protection Authority, which specify limits for discharges to the environment arising from the consolidated entity's operations. These licences regulate the management of discharges to the air and stormwater run-off associated with the manufacturing operations as well as the storage of hazardous materials. The Directors are not aware of any breaches of the licence conditions during the year ended 30 June 2022 and up to the date of this report.

| Information on Directors<br>Name:<br>Title:<br>Experience and expertise:<br>Other current directorships:<br>Former directorships (last 3 years):<br>Special responsibilities:<br>Interests in shares: | Jeffery James Cheetham OAM<br>Chairman<br>Founder of SDI Limited.<br>None<br>None<br>Chairman of the SDI Limited Board, member of the Audit Committee and member of<br>the Remuneration Committee.<br>37,905 ordinary shares held directly and 54,470,242 ordinary shares held indirectly.                                                                                                                            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name:<br>Title:<br>Qualifications:<br>Experience and expertise:<br>Other current directorships:<br>Former directorships (last 3 years):<br>Interests in shares:                                       | Samantha Jane Cheetham<br>Managing Director and Chief Executive Officer<br>Bachelor of Business (Banking and Finance), Master of Business Administration<br>Extensive experience in sales and marketing in Australia and overseas.<br>Australian Dental Industry Association ('ADIA') - Board member since January 2016.<br>None<br>333,565 ordinary shares held directly and 25,708 ordinary shares held indirectly. |
| Name:                                                                                                                                                                                                 | John Joseph Slaviero                                                                                                                                                                                                                                                                                                                                                                                                  |
| Title:                                                                                                                                                                                                | Executive Director, Chief Operating Officer, Chief Financial Officer and Company Secretary                                                                                                                                                                                                                                                                                                                            |
| Qualifications:                                                                                                                                                                                       | Bachelor of Business, Certified Practicing Accountant, Fellow of the Association of Taxation and Management Accountants                                                                                                                                                                                                                                                                                               |
| Experience and expertise:                                                                                                                                                                             | John has been the Chief Financial Officer and Company Secretary of SDI Limited since<br>2002 and has extensive finance and accounting experience in both the commercial and<br>professional fields. Much of this experience was gained from working in senior finance<br>and accounting roles in large multinational and medium size manufacturing companies.                                                         |
| Other current directorships:<br>Former directorships (last 3 years):<br>Special responsibilities:<br>Interests in shares:                                                                             | None                                                                                                                                                                                                                                                                                                                                                                                                                  |



| 30 Julie 2022                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|---------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name:<br>Title:                                                                                                           | Dr Geoffrey Macdonald Knight AM<br>Non-Executive Director                                                                                                                                                                                                                                                                                                                                                                                                 |
| Qualifications:                                                                                                           | Bachelor of Dental Science, Master of Business Administration, Master of Science (London University), Doctor of Philosophy (Adelaide University), Adjunct Professor of Rural Health, La Trobe University.                                                                                                                                                                                                                                                 |
| Experience and expertise:                                                                                                 | Geoffrey is an experienced and world recognised dental scientist as well as a practicing dentist. He has published numerous technical dentistry papers both locally and internationally and has held senior positions with the Australian Dental Association (Victorian Branch), Australian Society of Periodontology (Victorian Branch), Australian Society of Occlusal Studies and other professional groups.                                           |
| Other current directorships:<br>Former directorships (last 3 years):<br>Special responsibilities:<br>Interests in shares: | None<br>None<br>Member of the Audit Committee and member of the Remuneration Committee.<br>165,516 ordinary shares held directly and 1,215,790 ordinary shares held indirectly.                                                                                                                                                                                                                                                                           |
| Name:<br>Title:<br>Qualifications:<br>Experience and expertise:                                                           | Gerald Allan Bullon<br>Non-Executive Director<br>Fellow of the Australian Institute of Company Directors<br>Gerald has managed his own Investor Relations consultancy firm, Insor Pty Ltd, since<br>1996. He has been involved with several ASX initial public offerings including Australian<br>Hospital Care Limited, Sigma Pharmaceuticals Limited and Nick Scali Limited. He has<br>also held senior executive roles in a number of public companies. |
| Other current directorships:<br>Former directorships (last 3 years):<br>Special responsibilities:<br>Interests in shares: | None<br>None<br>Member of the Audit Committee and Chairman of the Remuneration Committee.<br>360,000 ordinary shares held indirectly.                                                                                                                                                                                                                                                                                                                     |
| Name:<br>Title:<br>Qualifications:                                                                                        | Cameron Neil Allen<br>Non-Executive Director<br>Master of Taxation (University of Melbourne), Bachelor of Business (Accounting)<br>(Deakin University), Chartered Tax Adviser, Member of The Tax Institute (Australia)<br>and Member of the Institute of Public Accountants (Australia).                                                                                                                                                                  |
| Experience and expertise:                                                                                                 | Cameron is currently the Managing Partner of A&A Tax Legal Consulting, collaborating<br>with Andersen Global in Australia. Prior to A&A, Cameron was a tax partner at Deloitte<br>Touche Tohmatsu, as well as holding a senior role at Ernst & Young. He has over 25<br>years' experience in advising large and small corporate organisations on domestic and<br>international taxation and 'best practice' processes.                                    |
| Other current directorships:<br>Former directorships (last 3 years):<br>Special responsibilities:<br>Interests in shares: | None<br>None<br>Chairman of the Audit Committee and member of the Remuneration Committee.<br>10,000 ordinary shares held indirectly.                                                                                                                                                                                                                                                                                                                      |
| Name:<br>Title:<br>Qualifications:                                                                                        | Gerard Desmond Kennedy<br>Non-Executive Director<br>Law Institute of Victoria, Barrister and Solicitor of the Supreme Court of Victoria and<br>the High Court of Australia, Postgraduate Diploma in Commercial Law (Monash<br>University) majoring in International Trade Law and International Banking and Finance                                                                                                                                       |
| Experience and expertise:                                                                                                 | Law, Notary Public and a Member of the Victorian Lawyers RPA Ltd<br>Gerard was a Special Council in the Law firm of Macpherson and Kelley Lawyers and<br>has spent many years in advising clients on matters of mergers and acquisitions,<br>contract, licensing, joint ventures, tenders, corporate governance and compliance,<br>Corporation law and international trade.                                                                               |
| Other current directorships:<br>Former directorships (last 3 years):<br>Special responsibilities:<br>Interests in shares: | None<br>None<br>Member of the Audit Committee and member of the Remuneration Committee.<br>114,000 ordinary shares held indirectly.                                                                                                                                                                                                                                                                                                                       |



Name:Pamela Joy Cheetham (Resigned on 10 February 2022)Title:Alternate Director for Jeffery James CheethamExperience and expertise:Co-founder of SDI LimitedOther current directorships:NoneFormer directorships (last 3 years):NoneSpecial responsibilities:NoneInterests in shares:Co-holder of shares shown for Jeffery James Cheetham.

'Other current directorships' quoted above are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

'Former directorships (last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

# **Company Secretary**

John Joseph Slaviero is an Executive Director and Company Secretary. Details of John's experience and expertise are detailed in the 'Information on Directors' section above.

# **Meetings of Directors**

The number of meetings of the Company's Board of Directors ('the Board') and of each Board committee held during the year ended 30 June 2022, and the number of meetings attended by each Director were:

|                              | Full Board |      | Remuneration | Committee | Audit Committee |      |
|------------------------------|------------|------|--------------|-----------|-----------------|------|
|                              | Attended   | Held | Attend       | Held      | Attend          | Held |
| Jeffery James Cheetham       | 10         | 11   | 2            | 2         | 2               | 2    |
| * Samantha Jane Cheetham     | 11         | 11   | 2            | 2         | 2               | 2    |
| * John Joseph Slaviero       | 11         | 11   | 2            | 2         | 2               | 2    |
| Dr Geoffrey Macdonald Knight | 11         | 11   | 2            | 2         | 2               | 2    |
| Gerald Allan Bullon          | 11         | 11   | 2            | 2         | 2               | 2    |
| Cameron Neil Allen           | 11         | 11   | 2            | 2         | 2               | 2    |
| Gerard Desmond Kennedy       | 11         | 11   | 2            | 2         | 2               | 2    |

Held: represents the number of meetings held during the time the Director held office or was a member of the relevant committee.

\* Attended Remuneration & Audit Committee's by invitation.

# **Remuneration report (audited)**

The remuneration report, which has been audited, outlines the key management personnel ('KMP') remuneration arrangements for the consolidated entity, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

For the purposes of this report, KMP are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly.

The remuneration report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration
- Details of remuneration
- Share-based compensation
- Additional information
- Additional disclosures relating to KMP



# Principles used to determine the nature and amount of remuneration

The objective of the consolidated entity's executive reward framework is to ensure reward for performance is market competitive and appropriate for the results delivered. The framework aligns executive reward with the achievement of strategic objectives and the creation of value for shareholders, and it is considered to conform to the market best practice for delivery of reward.

The Board of Directors ('the Board') ensures that executive reward satisfies the following key criteria for good governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage / alignment of executive compensation; and
- transparency.

The Remuneration Committee is responsible for determining and reviewing remuneration arrangements for its Directors and executives. The performance of the consolidated entity depends on the quality of its Directors and executives. The remuneration philosophy is to attract, motivate and retain high-performance and high-quality personnel.

The Remuneration Committee has structured an executive remuneration framework based on external remuneration reports that is market competitive and complementary to the reward strategy of the consolidated entity. The reward framework is designed to align executive reward to shareholders' interests. The Board has considered that it should seek to enhance shareholders' interests by:

- having economic profit as a core component of plan design;
- focusing on sustained growth in shareholder wealth, consisting of dividends and growth in share price, and delivering constant or increasing return on assets as well as focusing the executives on key non-financial drivers of value; and
- attracting and retaining high calibre executives.

Additionally, the reward framework should seek to enhance executives' interests by:

- rewarding capability and experience;
- reflecting competitive reward for contribution to growth in shareholder wealth; and
- providing a clear structure for earning rewards.

In accordance with best practice corporate governance, the structure of Non-Executive Directors' and Executive Directors' remuneration are separate.

# Non-Executive Directors' remuneration

Fees and payments to Non-Executive Directors reflect the demands which are made on, and the responsibilities of, these Directors. Non-Executive Directors' fees and payments are reviewed annually by the Remuneration Committee. The Remuneration Committee may, from time to time, receive advice from independent remuneration consultants to ensure Non-Executive Directors' fees and payments are appropriate and in line with the market. The Chairman's fees are determined independently to the fees of other Non-Executive Directors based on comparative roles in the external market. Non-Executive Directors do not receive share options or other incentives.

ASX listing rules require the aggregate Non-Executive Directors' remuneration be determined periodically by a general meeting. The most recent determination was at the Annual General Meeting held on 17 November 2017, where the shareholders approved an aggregate maximum remuneration of \$450,000 per annum.

# Executive remuneration

The consolidated entity aims to reward Executives based on their position and responsibility, with a level and mix of remuneration which has both fixed and variable components.

The Executive remuneration and reward framework has the following components:

- base pay and non-monetary benefits;
- short-term performance incentives;
- long-term performance incentives; and
- other remuneration such as superannuation, annual leave and long service leave.

The combination of these comprises the Executive's total remuneration.

#### SDI YOUR SMILE. OUR VISION.

# SDI Limited Directors' report 30 June 2022

Fixed remuneration, consisting of base salary, superannuation and non-monetary benefits are reviewed annually by the Remuneration Committee based on individual responsibilities, the overall performance of the consolidated entity and comparable market remunerations. Executives may receive their fixed remuneration in the form of cash or other fringe benefits.

# Consolidated entity performance and link to remuneration

The short-term incentives ('STI') program is designed to link the achievement of the consolidated entity's operational targets with the remuneration received by the Executives responsible with meeting those targets. A summary of the plan is as follows:

- A maximum STI value of 10% of each executive's fixed remuneration is granted depending on the extent to which specific targets set at the beginning of the financial year are met;
- STI payments are proportionately made if the executive team achieve 95% or greater of budgeted net profit after tax ('NPAT') for the half year and / or the full year, and the executives meet their individual key performance indicators ('KPIs') for these periods;
- If the executive team exceeds 100% of budgeted NPAT they may receive an extraordinary payment at the discretion of the Board; and
- All STI payments are made in the form of cash.

The aggregate pool of potential STI payments is approved by the Remuneration Committee. The Board, at its discretion, determines whether events which are uncontrollable by management have impacted on the actual earnings and therefore should be excluded from the calculation of NPAT in the year's STI hurdles.

The long-term incentives ('LTI') is designed to align Executives and shareholder interests by linking reward with key performance drivers that underpin long-term sustainable growth. A summary of the plan is as follows:

- A maximum yearly LTI value of 20% of each executive's fixed remuneration is granted depending on the extent to which specific targets set at the beginning of the financial year are met;
- Once the eligibility criteria has been met and the incentive has been approved, a three-year restriction period is
  enforceable before the employee can receive the payment in cash or shares as determined by the Board. During this
  restriction period the LTI is indexed based on the Company's share price. Any movement in the Company's share price
  from the date the LTI is approved will result in an increase or decrease in the value of the LTI when settled. The
  expectation is that these amounts will be settled in cash, which is in line with the consolidated entity's historical practices;
- If an Executive leaves the Company for any reason apart from redundancy, retirement or death, all incentives that fall within the restriction period are forfeited.
- The Non-Executive Directors of the Company have the absolute discretion to determine whether a bonus will be granted, and if so, to whom. The Board, at its discretion, may determine whether events which are uncontrollable by management have impacted on their performance, and therefore should be excluded from the pre-determined objectives for the year.

In determining the eligibility of the LTI, the following are also considered:

- The Executives must have had at least six months employment prior to being eligible;
- The overall performance of the Company; and
- The Executives achieving their individual objectives and have complied with the Company's values for the year. These objectives are agreed at the beginning of the financial year and include individual departmental objectives which are aligned to achieving the Company's strategic plan and financial objectives.
- Strategic plan: Focus on key product categories, drive amalgam replacement, increase innovation and speed to market, ongoing research and development and continuing to drive manufacturing efficiencies.
- Financial objectives: Increase after tax profit (NPAT), dividend payment of at least 30% of NPAT, release one to two new products per year, with an overall objective of increasing Shareholder value.

Once confirmation is received by the Board and the Audit Committee of the results for the relevant reporting period, any proposed executive STI and LTI payments are referred to the Remuneration Committee for final approval prior to any payments being made.

During the financial year the Company did not engage any remuneration consultants.

# Voting and comments made at the Company's 2021 Annual General Meeting ('AGM')

At the 2021 AGM, 97.27% of the eligible votes received supported the adoption of the remuneration report for the year ended 30 June 2021. The Company did not receive any specific feedback at the AGM regarding its remuneration practices.



#### **Details of remuneration** Amounts of remuneration

Amounts of remuneration

The KMP of the consolidated entity consisted of the Directors of SDI Limited.

Details of the remuneration of the KMP of the consolidated entity are set out in this section:

|                             | Sho                            | ort-term benef       | îts                   | Post-<br>employment<br>benefits | Long-tern                      | n benefits            | Share-<br>based<br>payments |             |
|-----------------------------|--------------------------------|----------------------|-----------------------|---------------------------------|--------------------------------|-----------------------|-----------------------------|-------------|
| 2022                        | Cash salary<br>and fees*<br>\$ | STI<br>bonus**<br>\$ | Annual<br>Leave<br>\$ | Super-<br>annuation<br>\$       | Long<br>Service<br>Leave<br>\$ | LTI<br>bonus***<br>\$ | Cash-<br>settled<br>\$      | Total<br>\$ |
| Non-Executive<br>Directors: |                                |                      |                       |                                 |                                |                       |                             |             |
| Dr G M Knight               | 66,206                         | -                    | -                     | 6,621                           | -                              | -                     | -                           | 72,827      |
| G A Bullon                  | 66,206                         | -                    | -                     | 6,621                           | -                              | -                     | -                           | 72,827      |
| C N Allen                   | 73,185                         | -                    | -                     | -                               | -                              | -                     | -                           | 73,185      |
| G D Kennedy                 | 66,206                         | -                    | -                     | 6,621                           | -                              | -                     | -                           | 72,827      |
| J J Cheetham                | 156,825                        | -                    | -                     | -                               | -                              | -                     | -                           | 156,825     |
| Executive<br>Directors:     |                                |                      |                       |                                 |                                |                       |                             |             |
| S J Cheetham                | 492,755                        | 48,675               | -                     | 60,869                          | 8,212                          | 59,053                | -                           | 669,564     |
| J J Slaviero                | 453,131                        | 44,761               | -                     | 55,977                          | 7,552                          | 54,327                |                             | 615,748     |
|                             | 1,374,514                      | 93,436               | -                     | 136,709                         | 15,764                         | 113,380               |                             | 1,733,803   |

\* Cash salary and fees includes cash payments relating to annual leave entitlements.

\*\* Includes paid 5% STI for the year ended 30 June 2022 which was approved and paid in March 2022 and accrued 5% STI for the year ended 30 June 2022 which was approved and paid in August 2022 as per the terms and conditions of the STI plan.

\*\*\* Includes the LTI relating to current and historical financial periods that has vested in the current year. The LTI will be paid in future periods in accordance with the LTI plan.

As at 30 June 2022 the remaining unvested portion of LTI was \$247,320.



|                                    | Sho                            | ort-term bene        | fits                  | Post-<br>employment<br>benefits | Long-tern                      | n benefits            | Share-<br>based<br>payments |             |
|------------------------------------|--------------------------------|----------------------|-----------------------|---------------------------------|--------------------------------|-----------------------|-----------------------------|-------------|
| 2021                               | Cash salary<br>and fees*<br>\$ | STI<br>bonus**<br>\$ | Annual<br>Leave<br>\$ | Super-<br>annuation<br>\$       | Long<br>Service<br>Leave<br>\$ | LTI<br>bonus***<br>\$ | Cash-<br>settled<br>\$      | Total<br>\$ |
| Non-Executive                      |                                |                      |                       |                                 |                                |                       |                             |             |
| <i>Directors:</i><br>Dr G M Knight | 63,032                         | _                    | _                     | 5,988                           | _                              | _                     | _                           | 69,020      |
| G A Bullon                         | 63,032                         | -                    | _                     | 5,988                           | _                              | _                     | -                           | 69,020      |
| C N Allen                          | 69,020                         | -                    | -                     | -                               | -                              | -                     | -                           | 69,020      |
| G D Kennedy                        | 63,032                         | -                    | -                     | 5,988                           | -                              | -                     | -                           | 69,020      |
| J J Cheetham                       | 146,625                        | -                    | -                     | -                               | -                              | -                     | -                           | 146,625     |
| Executive<br>Directors:            |                                |                      |                       |                                 |                                |                       |                             |             |
| S J Cheetham                       | 480,737                        | 48,074               | 22,187                | 56,893                          | 8,012                          | 39,864                | -                           | 655,767     |
| J J Slaviero                       | 442,079                        | 44,208               | 13,602                | 51,674                          | 7,368                          | 36,685                |                             | 595,616     |
|                                    | 1,327,557                      | 92,282               | 35,789                | 126,531                         | 15,380                         | 76,549                | -                           | 1,674,088   |

\* Cash salary and fees includes cash payments relating to annual leave entitlements. Cash salary and fees for 30 June 2020 were reduced due to the KMP accepting a reduction in salary in the last quarter of that financial year.

\*\* Includes paid 5% STI for the year ended 30 June 2021 which was approved and paid in February 2021 and accrued 5% STI for the year ended 30 June 2021 which was approved and paid in August 2021 as per the terms and conditions of the STI plan.

\*\*\* Includes the LTI relating to current and historical financial periods that has vested in the current year. The LTI will be paid in future periods in accordance with the LTI plan.

As at 30 June 2021 the remaining unvested portion of LTI was \$199,239.

The proportion of remuneration linked to performance and the fixed proportion are as follows:

|                          | Fixed remuneration |      | At risk - STI |      | At risk - LTI |      |
|--------------------------|--------------------|------|---------------|------|---------------|------|
| Name                     | 2022               | 2021 | 2022          | 2021 | 2022          | 2021 |
| Non-Executive Directors: |                    |      |               |      |               |      |
| Dr G M Knight            | 100%               | 100% | -             | -    | -             | -    |
| G A Bullon               | 100%               | 100% | -             | -    | -             | -    |
| C N Allen                | 100%               | 100% | -             | -    | -             | -    |
| G D Kennedy              | 100%               | 100% | -             | -    | -             | -    |
| J J Cheetham             | 100%               | 100% | -             | -    | -             | -    |
| Executive Directors:     |                    |      |               |      |               |      |
| S J Cheetham             | 70%                | 70%  | 10%           | 10%  | 20%           | 20%  |
| J J Slaviero             | 70%                | 70%  | 10%           | 10%  | 20%           | 20%  |

The proportion of the cash bonus paid/payable or forfeited is as follows:

|                                                             | Cash bonus paid/payable |            |      | Cash bonus forfeited |  |
|-------------------------------------------------------------|-------------------------|------------|------|----------------------|--|
| Name                                                        | 2022                    | 2021       | 2022 | 2021                 |  |
| <i>Executive Directors:</i><br>S J Cheetham<br>J J Slaviero | 10%<br>10%              | 10%<br>10% | -    | -                    |  |



# Share-based compensation

#### Issue of shares

There were no shares issued to Directors and other KMP as part of compensation during the year ended 30 June 2022.

#### Options

There were no options over ordinary shares issued to Directors and other KMP as part of compensation that were outstanding as at 30 June 2022.

There were no options over ordinary shares granted to or vested by Directors and other KMP as part of compensation during the year ended 30 June 2022.

#### Additional information

The earnings of the consolidated entity for the five years to 30 June 2022 are summarised below:

|                                | 2022   | 2021   | 2020   | 2019   | 2018   |
|--------------------------------|--------|--------|--------|--------|--------|
|                                | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Sales revenue and other income | 95,151 | 81,670 | 67,430 | 80,499 | 74,571 |
| Profit before income tax       | 10,139 | 12,208 | 5,115  | 10,484 | 8,145  |
| Profit after income tax        | 7,281  | 8,941  | 4,237  | 7,329  | 5,661  |

The factors that are considered to affect total shareholders return ('TSR') are summarised below:

|                                              | 2022 | 2021 | 2020 | 2019 * | 2018 |
|----------------------------------------------|------|------|------|--------|------|
| Share price at financial year end (\$)       | 0.80 | 0.91 | 0.71 | 0.89   | 0.50 |
| Total dividends declared (cents per share)   | 3.25 | 3.15 | 1.85 | 3.70   | 2.50 |
| Basic earnings per share (cents per share)   | 6.13 | 7.52 | 3.56 | 6.17   | 4.76 |
| Diluted earnings per share (cents per share) | 6.13 | 7.52 | 3.56 | 6.17   | 4.76 |

\* 2019 Dividend includes 1.0 cent special dividend

# Additional disclosures relating to KMP

#### Shareholding

The number of shares in the Company held during the financial year by each Director and other members of KMP of the consolidated entity, including their personally related parties, is set out below:

| Ordinary charge | Balance at<br>the start of<br>the year | Received<br>as part of<br>remuneration | Additions | Disposals/<br>other | Balance at<br>the end of<br>the year |
|-----------------|----------------------------------------|----------------------------------------|-----------|---------------------|--------------------------------------|
| Ordinary shares | E4 E09 147                             |                                        |           |                     | E1 E00 117                           |
| J J Cheetham    | 54,508,147                             | -                                      | -         | -                   | 54,508,147                           |
| S J Cheetham    | 359,273                                | -                                      | -         | -                   | 359,273                              |
| J J Slaviero    | 52,689                                 | -                                      | -         | -                   | 52,689                               |
| Dr G M Knight   | 1,381,306                              | -                                      | -         | -                   | 1,381,306                            |
| G A Bullon      | 360,000                                | -                                      | -         | -                   | 360,000                              |
| C N Allen       | 10,000                                 | -                                      | -         | -                   | 10,000                               |
| G D Kennedy     | 114,000                                | -                                      | -         | -                   | 114,000                              |
|                 | 56,785,415                             | -                                      | -         | -                   | 56,785,415                           |

# Other transactions with KMP and their related parties

Provision of consulting services by:

- A&A Tax Legal Consulting formerly (WTS Australia Consulting Pty Ltd), a company controlled by Director, C N Allen amounted to \$8,218 (30 June 2021: \$4,140).
- Director, Dr. G M Knight amounted to \$25,817 (30 June 2021: \$16,058).
- Director, G D Kennedy amounted to \$6,577 (30 June 2021: \$7,745).



Payments for the lease of property owned by Silver Glades Pty Ltd, a company controlled by Director, J J Cheetham amounted to \$76,565 (30 June 2021: \$104,434).

This concludes the remuneration report, which has been audited.

#### Shares under option

There were no unissued ordinary shares of SDI Limited under option outstanding at the date of this report.

#### Shares issued on the exercise of options

There were no ordinary shares of SDI Limited issued on the exercise of options during the year ended 30 June 2022 and up to the date of this report.

#### Indemnity and insurance of officers

The Company has indemnified the Directors and executives of the Company for costs incurred, in their capacity as a Director or executive, for which they may be held personally liable, except where there is a lack of good faith.

During the financial year, the Company paid a premium in respect of a contract to insure the Directors and executives of the Company against a liability to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

#### Indemnity and insurance of auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

# **Proceedings on behalf of the Company**

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

# **Non-audit services**

Details of the amounts paid or payable to the auditor for non-audit services provided during the financial year by the auditor are outlined in note 22 to the financial statements.

The Directors are satisfied that the provision of non-audit services during the financial year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The Directors are of the opinion that the services as disclosed in note 22 to the financial statements do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity
  of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code
  of Ethics for Professional Accountants (including Independence Standards) issued by the Accounting Professional and
  Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decisionmaking capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

#### Officers of the Company who are former partners of Deloitte Touche Tohmatsu

There are no officers of the Company who were former audit partners of Deloitte Touche Tohmatsu. Cameron Neil Allen was a former tax partner of Deloitte Touche Tohmatsu. Refer to 'Information on Directors' for further details.

# **Rounding of amounts**

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.



# Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this Directors' report.

This report is made in accordance with a resolution of Directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the Directors

1

Samantha Jane Cheetham Managing Director

30 September 2022 Melbourne

# **Deloitte.**

Deloitte Touche Tohmatsu ABN 74 490 121 060

477 Collins Street Melbourne VIC 3000 Australia

Tel: +61 3 9671 7000 Fax: +61 3 9671 7001 www.deloitte.com.au

30 September 2022

The Board of Directors SDI Limited 5-7 Brunsdon Street BAYSWATER VIC 3153

Dear Board Members

#### Auditor's Independence Declaration to SDI Limited

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of SDI Limited.

As lead audit partner for the audit of the financial statements of SDI Limited for the financial year ended 30 June 2022, I declare that to the best of my knowledge and belief, there have been no contraventions of:

(i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and

(ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

Deloitte Touche Tohmatsu

DELOITTE TOUCHE TOHMATSU

Anneke du Toit Partner Chartered Accountants

Liability limited by a scheme approved under Professional Standards Legislation.

# **SDI Limited** Consolidated statement of profit or loss and other comprehensive income For the year ended 30 June 2022



|                                                                                        | Conso |                     | dated               |  |
|----------------------------------------------------------------------------------------|-------|---------------------|---------------------|--|
|                                                                                        | Note  | 2022<br>\$'000      | 2021<br>\$'000      |  |
| Revenue                                                                                |       |                     |                     |  |
| Sales revenue                                                                          | 5     | 95,151              | 81,647              |  |
| Cost of goods sold                                                                     | -     | (42,041)            | (31,396)            |  |
| Gross profit                                                                           | -     | 53,110              | 50,251              |  |
| Other gains/(losses), net                                                              | 6     | 614                 | (705)               |  |
| Interest income                                                                        |       | 14                  | 4                   |  |
| Expenses                                                                               |       |                     | ()                  |  |
| Selling and administration expenses<br>Research and development costs                  |       | (40,806)<br>(1,315) | (33,550)<br>(2,142) |  |
| Impairment/(reversal) of receivables                                                   | 10    | (1,010)             | 266                 |  |
| Other expenses                                                                         |       | (1,440)             | (1,861)             |  |
| Finance costs                                                                          | 7     | (34)                | (55)                |  |
| Total expenses                                                                         | -     | (43,599)            | (37,342)            |  |
| Profit before income tax expense                                                       |       | 10,139              | 12,208              |  |
| Income tax expense                                                                     | 8     | (2,858)             | (3,267)             |  |
| Profit after income tax expense for the year attributable to the owners of SDI Limited |       | 7,281               | 8,941               |  |
| Other comprehensive income                                                             |       |                     |                     |  |
| Items that may be reclassified subsequently to profit or loss                          |       |                     | ( ()                |  |
| Exchange differences arising on translation of foreign controlled entities             | -     | 195                 | (574)               |  |
| Other comprehensive income for the year, net of tax                                    | -     | 195                 | (574)               |  |
| Total comprehensive income for the year attributable to the owners of SDI              |       |                     |                     |  |
| Limited                                                                                | =     | 7,476               | 8,367               |  |
|                                                                                        |       | Cents               | Cents               |  |
| Basic earnings per share                                                               | 9     | 6.13                | 7.52                |  |
| Diluted earnings per share                                                             | 9     | 6.13                | 7.52                |  |

# **SDI Limited** Consolidated statement of financial position As at 30 June 2022



|                                                          |          |                 | olidated         |  |
|----------------------------------------------------------|----------|-----------------|------------------|--|
|                                                          | Note     | 2022<br>\$'000  | 2021<br>\$'000   |  |
| Assets                                                   |          |                 |                  |  |
| Current assets                                           |          | / -             |                  |  |
| Cash and cash equivalents<br>Trade and other receivables | 10       | 7,013<br>19,598 | 10,559<br>18,486 |  |
| Inventories                                              | 10       | 26,005          | 21,509           |  |
| Current tax asset                                        | 8        | 20,000          | 172              |  |
| Prepayments                                              | _        | 3,384           | 1,618            |  |
| Total current assets                                     | -        | 56,004          | 52,344           |  |
| Non-current assets                                       |          |                 |                  |  |
| Trade and other receivables                              | 10       | 847             | 805              |  |
| Property, plant and equipment<br>Right-of-use assets     | 12<br>13 | 18,634<br>1,377 | 19,288<br>1,571  |  |
| Intangibles                                              | 13       | 25,208          | 24,396           |  |
| Total non-current assets                                 | ••• -    | 46,066          | 46,060           |  |
| Total assets                                             | -        |                 |                  |  |
| l otal assets                                            | -        | 102,070         | 98,404           |  |
| Liabilities                                              |          |                 |                  |  |
| Current liabilities                                      |          |                 |                  |  |
| Trade and other payables                                 | 15       | 9,017           | 9,286            |  |
| Borrowings<br>Lease liabilities                          | 16<br>17 | 669<br>437      | -<br>325         |  |
| Provision for income tax                                 | 8        | 918             | 2,162            |  |
| Employee benefits                                        | Ũ        | 3,606           | 3,173            |  |
| Total current liabilities                                | -        | 14,647          | 14,946           |  |
| Non-current liabilities                                  |          |                 |                  |  |
| Lease liabilities                                        | 17       | 918             | 1,248            |  |
| Deferred tax liability                                   | 8        | 2,582           | 2,186            |  |
| Employee benefits<br>Total non-current liabilities       | -        | <u> </u>        | 244<br>3,678     |  |
|                                                          | -        | 3,009           | 3,070            |  |
| Total liabilities                                        | -        | 18,336          | 18,624           |  |
| Net assets                                               | _        | 83,734          | 79,780           |  |
| Facility                                                 | =        |                 |                  |  |
| Equity<br>Issued capital                                 | 18       | 12,890          | 12,890           |  |
| Reserves                                                 | 19       | 1,346           | 929              |  |
| Retained profits                                         | -        | 69,498          | 65,961           |  |
| Total equity                                             |          | 83,734          | 79,780           |  |
| - *                                                      | =        |                 |                  |  |



# SDI Limited Consolidated statement of changes in equity For the year ended 30 June 2022

| Consolidated                                                                                        | lssued<br>capital<br>\$'000 | Reserves<br>\$'000 | Retained<br>profits<br>\$'000 | Total equity<br>\$'000 |
|-----------------------------------------------------------------------------------------------------|-----------------------------|--------------------|-------------------------------|------------------------|
| Balance at 1 July 2020                                                                              | 12,890                      | 1,503              | 59,397                        | 73,790                 |
| Profit after income tax expense for the year<br>Other comprehensive income for the year, net of tax | -                           | -<br>(574)         | 8,941<br>-                    | 8,941<br>(574)         |
| Total comprehensive income for the year                                                             | -                           | (574)              | 8,941                         | 8,367                  |
| <i>Transactions with owners in their capacity as owners:</i> Dividends paid (note 20)               |                             |                    | (2,377)                       | (2,377)                |
| Balance at 30 June 2021                                                                             | 12,890                      | 929                | 65,961                        | 79,780                 |
| Consolidated                                                                                        | lssued<br>capital<br>\$'000 | Reserves<br>\$'000 | Retained<br>profits<br>\$'000 | Total equity<br>\$'000 |
| Balance at 1 July 2021                                                                              | 12,890                      | 929                | 65,961                        | 79,780                 |
| Profit after income tax expense for the year<br>Other comprehensive income for the year, net of tax | -                           | -<br>195           | 7,281                         | 7,281<br>195           |
| Total comprehensive income for the year                                                             | -                           | 195                | 7,281                         | 7,476                  |
| Capital Reserve                                                                                     | -                           | 222                | -                             | 222                    |
| <i>Transactions with owners in their capacity as owners:</i> Dividends paid (note 20)               |                             |                    | (3,744)                       | (3,744)                |
| Balance at 30 June 2022                                                                             | 12,890                      | 1,346              | 69,498                        | 83,734                 |

# SDI Limited Consolidated statement of cash flows For the year ended 30 June 2022



|                                                                  | Consolid |                | ated           |
|------------------------------------------------------------------|----------|----------------|----------------|
|                                                                  | Note     | 2022<br>\$'000 | 2021<br>\$'000 |
| Cash flows from operating activities<br>Receipts from customers  |          | 94,634         | 68,456         |
| Payments to suppliers and employees                              | _        | (87,683)       | (59,533)       |
|                                                                  |          | 6,951          | 8,923          |
| Interest received                                                |          | 14             | 4              |
| Government grants received                                       |          | 873            | 4,464          |
| Interest and other finance costs paid                            |          | (34)           | (55)           |
| Income taxes paid                                                | -        | (3,538)        | (644)          |
| Net cash from operating activities                               | 28       | 4,266          | 12,692         |
| Cash flows from investing activities                             |          |                |                |
| Payments for property, plant and equipment                       |          | (1,673)        | (2,267)        |
| Payments for intangibles                                         | 14       | (2,654)        | (1,788)        |
| Proceeds from disposal of property, plant and equipment          | -        | 80             | 108            |
| Net cash used in investing activities                            | -        | (4,247)        | (3,947)        |
| Cash flows from financing activities                             |          |                |                |
| Net Proceeds/(repayment) from borrowings                         | 28       | 669            | (1,500)        |
| Repayment of lease liabilities                                   | 28       | (414)          | (308)          |
| Dividends paid                                                   | 20 _     | (3,744)        | (2,377)        |
| Net cash used in financing activities                            | _        | (3,489)        | (4,185)        |
| Net (decrease)/increase in cash and cash equivalents             |          | (3,470)        | 4,560          |
| Cash and cash equivalents at the beginning of the financial year |          | 10,559         | 6,153          |
| Effects of exchange rate changes on cash and cash equivalents    | -        | (76)           | (154)          |
| Cash and cash equivalents at the end of the financial year       | =        | 7,013          | 10,559         |



# Note 1. General information

The financial statements cover SDI Limited as a consolidated entity comprising of SDI Limited ('Company' or 'parent entity') and its subsidiaries (collectively referred to as the 'consolidated entity'). The financial statements are presented in Australian dollars, which is SDI Limited's functional and presentation currency.

SDI Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

| Registered office     | Principal place of business |
|-----------------------|-----------------------------|
| 5 - 9 Brunsdon Street | 3 - 15 Brunsdon Street      |
| Bayswater VIC 3153    | Bayswater VIC 3153          |

A description of the nature of the consolidated entity's operations and its principal activities are included in the Directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of Directors, on 30 September 2022. The Directors have the power to amend and reissue the financial statements.

# Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out either in the respective notes or below. These policies have been consistently applied to all the years presented, unless otherwise stated.

# New and amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all new and amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are relevant to its operations and effective for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

# **Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

# Historical cost convention

The financial statements have been prepared under the historical cost convention.

# Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in note 30.

# **Principles of consolidation**

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of SDI Limited as at 30 June 2022 and the results of all subsidiaries for the year then ended.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.



# Note 2. Significant accounting policies (continued)

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

# Foreign currency translation

The financial statements are presented in Australian dollars, which is SDI Limited's functional and presentation currency. The functional currencies of foreign operations are the currencies where they operate, being Euro, United States dollar, Brazilian real, Pound Sterling and New Zealand dollar.

#### Foreign currency transactions

Foreign currency transactions are translated into the Company's functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences on monetary items are recognised in profit or loss in the period in which they arise except for exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur (therefore forming part of the net investment in the foreign operation), which are recognised initially in other comprehensive income and reclassified from equity to profit or loss on repayment of the monetary items.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

#### Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

# **Government grants**

Government grants are not recognised until there is reasonable assurance that the consolidated entity will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the consolidated entity recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the consolidated entity should purchase, construct or otherwise acquire non-current assets (including property, plant and equipment) are recognised in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets. A capital grant of \$873,000 for the construction of research and development was received during the financial year. The asset will be amortised into the statement of profit or loss and other comprehensive income in accordance with the consolidated entity's accounting policy. Refer to note 14.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the consolidated entity with no future related costs are recognised in profit or loss in the period in which they become receivable. Refer to notes 7, 11.



# Note 2. Significant accounting policies (continued)

The consolidated entity did not receive COVID Government assistance payments in the financial year ended 30 June 2022, compared to recognised \$4,104,000 for the corresponding previous financial year. Of the \$4,104,000 received last year, \$2,368,000 was allocated to operating expenses and \$1,736,000 to the manufacturing departments to support the Company's commitment to keep its global employees employed.

#### **Research and development expense**

Expenditure during the research phase of a project is expensed to profit or loss when incurred. Expenditure incurred in the development phase of a project is capitalised as an intangible asset when the criteria for capitalisation has been satisfied (refer to note 14 for accounting policy for intangible assets). Development costs are expensed to profit or loss when it cannot be demonstrated that it is probable that the expenditure results in the control of future economic benefits.

#### **Current and non-current classification**

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is current when it is expected to be realised or intended to be sold or consumed in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading if it is expected to be realised within 12 months after the reporting period or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is current when it is expected to be settled in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

#### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

# Impairment of non-financial assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

# **Employee benefits**

#### Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled within 12 months of the reporting date is measured at the amounts expected to be paid when the liabilities are settled.

#### Other long-term employee benefits

The liability for annual leave, long service leave and other long term employee benefits not expected to be settled within 12 months of the reporting date are measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows

#### Contributions superannuation expense

Company superannuation guarantee contributions to employ superannuation plans are expensed in the period in which they are incurred.



# Note 2. Significant accounting policies (continued)

#### **Rounding of amounts**

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

#### Note 3. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

#### Coronavirus (COVID-19) pandemic

In preparing the consolidated financial report, Management have considered the impact of COVID-19 on various balances in the financial report, including the carrying values of trade receivables (note 10), inventories (note 11) and non-current assets (note 14).

#### Estimation of useful lives of assets

The consolidated entity determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or related dentistry techniques. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated, whereas technically obsolete or non-strategic assets that have been abandoned or sold are impaired or written down. (Refer to notes 12 and 14).

# Impairment of finite life non-financial assets

The consolidated entity assesses impairment of finite life non-financial assets at each reporting date by evaluating conditions specific to the consolidated entity and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves assessing the value of the asset at fair value less costs of disposal and using value-in-use models which incorporate a number of key estimates and assumptions. Refer to note 14.

# Lease term

The lease term is a significant component in the measurement of both the right-of-use asset and lease liability. Judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised, when ascertaining the periods to be included in the lease term. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the consolidated entity's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the costs and disruption to replace the asset. The consolidated entity reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or significant change in circumstances. Refer to note 13.

# Incremental borrowing rate

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the consolidated entity estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment. Refer note 13.



# Note 3. Critical accounting judgements, estimates and assumptions (continued)

#### Capitalisation of development costs

Expenditure incurred on the development phase of the consolidated entity's research projects are capitalised as intangible assets when the recognition criteria detailed in the accounting policy for intangible assets has been met. Significant judgement is involved in assessing whether the carrying value of such assets can be recovered through subsequent commercialisation and involves consideration as to the ability to patent or trademark the intellectual property and successfully market related products in a competitive market. The carrying values of such assets are continually reviewed for indicators of impairment which also requires judgement. Refer note 14.

#### Note 4. Operating segments

#### Identification of reportable operating segments

The consolidated entity's operations consist of the manufacture of dental restorative products, teeth whitening systems and small dental equipment for sale to dental distributors, dental dealers and dentists worldwide. Refer to note 5 for revenue from product lines.

Operating segments are determined using the 'management approach', where the information presented is on the same basis as the internal reports reviewed by the Board of Directors (identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. The consolidated entity comprises four separate reportable operating segments which are primarily identified on the basis of subsidiary companies in different geographical markets.

#### Reportable segments

The consolidated entity's reportable segments are as follows:Australia:SDI LimitedEurope:SDI Germany GmbH (Germany) and SDI Dental Innovations Limited (United Kingdom)USA:SDI (North America), Inc.Brazil:SDI Brasil Industria e Comercio Ltda and SDI Holdings Do Brazil Ltda

#### Intersegment transactions

The segment revenues, expenses and results include transfers between segments. The pricing of the intersegment transactions is based on cost plus an appropriate mark-up, which reflects market conditions of the segment into which the sales are made. These transfers are eliminated on consolidation.

#### Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

#### Major customers

The consolidated entity has a number of customers to whom it sells products. No single customer represents 10% or more of the consolidated entity's revenue.



# Note 4. Operating segments (continued)

# Operating segment information

| Consolidated - 2022                                                                                                                                                                                                                                | Australia<br>\$'000                                | Europe<br>\$'000                    | USA<br>\$'000                        | Brazil<br>\$'000                    | Total<br>\$'000                                                          |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--------------------------------------------------------------------------|
| Revenue<br>Sales to external customers<br>Intersegment sales<br>Total sales revenue<br>Total segment revenue<br>Intersegment eliminations<br>Total revenue                                                                                         | 32,531<br>30,989<br>63,520<br>63,520               | 33,201<br>5,118<br>38,319<br>38,319 | 22,101<br>-<br>-<br>22,101<br>22,101 | 7,318<br>2,922<br>10,240<br>10,240  | 95,151<br>39,029<br>134,180<br>134,180<br>(39,029)<br>95,151             |
| Segment results before tax and<br>adjustments below<br>Intersegment adjustments<br>Depreciation and amortisation<br>Interest revenue<br>Finance costs<br>Profit before income tax expense<br>Income tax expense<br>Profit after income tax expense | 12,466<br>(1,170)<br>(4,048)<br>-<br>(11)<br>7,237 | 1,479<br>(274)<br>(15)<br>1,190     | 818<br>(175)<br>(6)<br>637           | 1,160<br>(97)<br>14<br>(2)<br>1,075 | 15,923<br>(1,170)<br>(4,594)<br>14<br>(34)<br>10,139<br>(2,858)<br>7,281 |
| Assets<br>Segment assets<br>Intersegment eliminations<br>Total assets                                                                                                                                                                              | 89,187                                             | 16,870                              | 10,600                               | <u>10,378</u><br>                   | 127,035<br>(24,965)<br>102,070                                           |
| Liabilities<br>Segment liabilities<br>Intersegment eliminations<br>Total liabilities                                                                                                                                                               | 14,024                                             | 12,177                              | 3,728                                | <u>9,338</u><br>                    | 39,267<br>(20,931)<br>18,336                                             |



# Note 4. Operating segments (continued)

| Consolidated - 2021              | Australia<br>\$'000 | Europe<br>\$'000 | USA<br>\$'000 | Brazil<br>\$'000 | Total<br>\$'000 |
|----------------------------------|---------------------|------------------|---------------|------------------|-----------------|
| Revenue                          |                     |                  |               |                  |                 |
| Sales to external customers      | 27,780              | 28,099           | 20,382        | 5,386            | 81,647          |
| Intersegment sales               | 22,839              | 3,828            | -             | -                | 26,667          |
| Total sales revenue              | 50,619              | 31,927           | 20,382        | 5,386            | 108,314         |
| Total segment revenue            | 50,619              | 31,927           | 20,382        | 5,386            | 108,314         |
| Intersegment eliminations        |                     |                  |               |                  | (26,667)        |
| Total revenue                    |                     |                  |               |                  | 81,647          |
|                                  |                     |                  |               |                  |                 |
| Segment results before tax and   |                     |                  |               |                  |                 |
| adjustments below                | 14,386              | 1,252            | 748           | 684              | 17,070          |
| Intersegment adjustments         | (236)               | -                | -             | -                | (236)           |
| Depreciation and amortisation    | (4,046)             | (265)            | (149)         | (115)            | (4,575)         |
| Interest revenue                 | 2                   | -                | -             | 2                | 4               |
| Finance costs                    | (55)                |                  | -             |                  | (55)            |
| Profit before income tax expense | 10,051              | 987              | 599           | 571              | 12,208          |
| Income tax expense               |                     |                  |               |                  | (3,267)         |
| Profit after income tax expense  |                     |                  |               |                  | 8,941           |
|                                  |                     |                  |               |                  |                 |
| Assets                           |                     |                  |               |                  |                 |
| Segment assets                   | 87,042              | 13,443           | 9,565         | 6,406            | 116,456         |
| Intersegment eliminations        |                     |                  |               |                  | (18,052)        |
| Total assets                     |                     |                  |               |                  | 98,404          |
|                                  |                     |                  |               |                  |                 |
| Liabilities                      |                     |                  |               |                  |                 |
| Segment liabilities              | 14,318              | 9,406            | 3,683         | 6,431            | 33,838          |
| Intersegment eliminations        |                     |                  |               | _                | (15,214)        |
| Total liabilities                |                     |                  |               |                  | 18,624          |

Accounting policy for operating segments

Operating segments are determined using the 'management approach', where the information presented is on the same basis as the internal reports provided to the CODM. The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

#### Note 5. Sales revenue

|               | Cons           | olidated       |
|---------------|----------------|----------------|
|               | 2022<br>\$'000 | 2021<br>\$'000 |
| Sales revenue | 95,15          | 81,647         |



# Note 5. Sales revenue (continued)

|                                      | Consoli | Consolidated |  |  |
|--------------------------------------|---------|--------------|--|--|
|                                      | 2022    | 2021         |  |  |
|                                      | \$'000  | \$'000       |  |  |
| Major product lines                  |         |              |  |  |
| Aesthetics                           | 43,127  | 36,644       |  |  |
| Amalgam                              | 15,328  | 12,459       |  |  |
| Equipment                            | 6,839   | 6,016        |  |  |
| Whitening                            | 29,857  | 26,528       |  |  |
|                                      | 95,151  | 81,647       |  |  |
| Timing of revenue recognition        |         |              |  |  |
| Goods transferred at a point in time | 95,151  | 81,647       |  |  |

Refer to note 4 for disaggregation of revenue from contracts with customers based on geographical regions.

#### Accounting policy for revenue recognition The consolidated entity recognises revenue as follows:

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# Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the consolidated entity is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the consolidated entity: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

# Sales revenue

Sales revenue is recognised at the point of sale when the customer obtains control of the goods, which is generally at the time of delivery, and there is a valid sales contract. Amounts disclosed as revenue are net of sales returns and trade discounts.

# Note 6. Other gains/(losses), net

|                                                                                                    | Consolio         | Consolidated     |  |
|----------------------------------------------------------------------------------------------------|------------------|------------------|--|
|                                                                                                    | 2022<br>\$'000   | 2021<br>\$'000   |  |
| Net foreign exchange gain/(loss)<br>Net gain on disposal of property, plant and equipment<br>Other | 346<br>55<br>213 | (724)<br>16<br>3 |  |
| Other gains/(losses), net                                                                          | 614              | (705)            |  |



# Note 7. Expenses

|                                                                                                                                                   | Consolidated        |                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|
|                                                                                                                                                   | 2022<br>\$'000      | 2021<br>\$'000      |
| Profit before income tax includes the following specific expenses:                                                                                |                     |                     |
| <i>Depreciation</i><br>Land and buildings<br>Plant and equipment<br>Land and buildings right-of-use assets                                        | 146<br>2,206<br>390 | 144<br>1,968<br>319 |
| Total depreciation                                                                                                                                | 2,742               | 2,431               |
| <i>Amortisation</i><br>Product development costs<br>Intellectual property                                                                         | 1,245<br>597        | 1,438<br>706        |
| Total amortisation                                                                                                                                | 1,842               | 2,144               |
| Total depreciation and amortisation                                                                                                               | 4,584               | 4,575               |
| <i>Employee benefit expense</i><br>Employee costs other than superannuation expense<br>Superannuation expenses                                    | 37,064<br>1,843     | 28,980<br>1,493     |
| Total employee benefit expense                                                                                                                    | 38,907              | 30,473              |
| <i>Finance costs</i><br>Interest and finance charges paid/payable on borrowings<br>Interest and finance charges paid/payable on lease liabilities | 7<br>27             | 42<br>13            |
| Finance costs                                                                                                                                     | 34                  | 55                  |

# Accounting policy for finance costs

Finance costs attributable to qualifying assets are capitalised as part of the asset. No finance costs attributable to qualifying assets were incurred during the period. All other finance costs during the period were expensed in the period.

# Government grants

As disclosed in note 2, the value of government grants has been recognised in the profit or loss on a systematic basis over the period that the expenses or related costs for which the grants are intended to compensate as an offset to the expense. The consolidated entity did not receive COVID Government assistance payments in the financial year ended 30 June 2022, compared to recognised \$4,104,000 for the corresponding previous financial year. Of the \$4,104,000 received last year, \$2,368,000 was allocated to operating expenses and \$1,736,000 to the manufacturing departments to support the Company's commitment to keep its global employees employed.



# Note 8. Income tax

|                                                                                                                       | Consolidated   |                |
|-----------------------------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                                       | 2022<br>\$'000 | 2021<br>\$'000 |
| Income tax expense                                                                                                    | ·              | ·              |
| Current tax                                                                                                           | 2,508          | 3,613          |
| Deferred tax - origination and reversal of temporary differences                                                      | 396            | (148)          |
| Adjustment recognised for prior periods                                                                               | (46)           | (198)          |
| Aggregate income tax expense                                                                                          | 2,858          | 3,267          |
| Deferred tax included in income tax expense comprises:                                                                |                |                |
| Increase/(decrease) in deferred tax liabilities                                                                       | 396            | (148)          |
| Numerical reconciliation of income tax expense and tax at the statutory rate                                          |                |                |
| Profit before income tax expense                                                                                      | 10,139         | 12,208         |
| Tax at the statutory tax rate of 30%                                                                                  | 3,042          | 3,662          |
| Tax effect amounts which are not deductible/(taxable) in calculating taxable income:                                  |                |                |
| Research and development concession                                                                                   | (231)          | (175)          |
| Other deductible / non-deductible items                                                                               | (63)           | 28_            |
|                                                                                                                       | 2,748          | 3,515          |
| Adjustment recognised for prior periods                                                                               | (46)           | (198)          |
| Difference in overseas tax rates                                                                                      | 156            | (50)           |
| Income tax expense                                                                                                    | 2,858          | 3,267          |
|                                                                                                                       | Consolic       | lated          |
|                                                                                                                       | 2022           | 2021           |
|                                                                                                                       | \$'000         | \$'000         |
| <i>Deferred tax liability</i><br>Net deferred tax liability comprises temporary differences attributable to:          |                |                |
| Amounts recommised in prefit or loss for (deferred toy accet)/deferred toy liebility                                  |                |                |
| Amounts recognised in profit or loss for (deferred tax asset)/deferred tax liability<br>Property, plant and equipment | (1,043)        | (1,537)        |
| Intangible assets                                                                                                     | 5,903          | 5,484          |
| Accrued expenses                                                                                                      | (1,309)        | (1,390)        |
| Elimination of profit held in stock sold to subsidiaries                                                              | (928)          | (592)          |
| Other                                                                                                                 | (41)           | 221            |
| Deferred tax liability                                                                                                | 2,582          | 2,186          |
| Movements:                                                                                                            |                |                |
| Opening balance                                                                                                       | 2,186          | 2,334          |
| Charged/(credited) to profit or loss                                                                                  | 396            | (148)          |
| Closing balance                                                                                                       | 2,582          | 2,186          |
|                                                                                                                       |                |                |



# Note 8. Income tax (continued)

|                          | Consolidated |        |
|--------------------------|--------------|--------|
|                          | 2022         | 2021   |
|                          | \$'000       | \$'000 |
| Current tax asset        |              |        |
| Current tax asset        | 4            | 172    |
|                          |              |        |
|                          | Consol       | idated |
|                          | 2022         | 2021   |
|                          | \$'000       | \$'000 |
| Provision for income tax |              |        |
| Provision for income tax | 918          | 2,162  |

#### Accounting policy for income tax

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

An income tax benefit will arise for the financial year where an income tax loss is incurred and, where permitted to do so, is carried-back against a qualifying prior period's tax payable to generate a refundable tax offset.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- when the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- when the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

# Note 9. Earnings per share

|                                                                                           | Consolidated   |                |
|-------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                           | 2022<br>\$'000 | 2021<br>\$'000 |
| Profit after income tax attributable to the owners of SDI Limited                         | 7,281          | 8,941          |
|                                                                                           | Number         | Number         |
| Weighted average number of ordinary shares used in calculating basic earnings per share   | 118,865,530    | 118,865,530    |
| Weighted average number of ordinary shares used in calculating diluted earnings per share | 118,865,530    | 118,865,530    |



# Note 9. Earnings per share (continued)

|                            | Cents | Cents |
|----------------------------|-------|-------|
| Basic earnings per share   | 6.13  | 7.52  |
| Diluted earnings per share | 6.13  | 7.52  |

Accounting policy for earnings per share

#### Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to the owners of SDI Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

#### Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

# Note 10. Trade and other receivables

|                                            | Consolidated          |                       |
|--------------------------------------------|-----------------------|-----------------------|
|                                            | 2022<br>\$'000        | 2021<br>\$'000        |
| <i>Current assets</i><br>Trade receivables | 18,388                | 17,422                |
| Less: Allowance for expected credit losses | <u>(95)</u><br>18,293 | <u>(91)</u><br>17,331 |
| Other receivables                          | 1,305                 | 1,155                 |
|                                            | 19,598                | 18,486                |
| Non-current assets                         |                       |                       |
| Other receivables                          | 847                   | 805                   |
|                                            | 20,445                | 19,291                |

#### Allowance for expected credit losses

The consolidated entity has recognised a loss of \$4,000 (2021: gain \$266,000) in profit in respect of the expected credit losses for the year ended 30 June 2022.

Other receivables relate to prepaid taxes and government grant subsidies receivable.

The ageing of the impaired receivables provided for above is as follows:

|                       | Expected credit loss rate |       | pected credit loss rate Carrying amount |        | Allowance for expected<br>credit losses |        |
|-----------------------|---------------------------|-------|-----------------------------------------|--------|-----------------------------------------|--------|
|                       | 2022                      | 2021  | 2022                                    | 2021   | 2022                                    | 2021   |
| Consolidated          | %                         | %     | \$'000                                  | \$'000 | \$'000                                  | \$'000 |
| Not overdue           | 0.22%                     | 0.22% | 13,232                                  | 12,956 | 29                                      | 29     |
| 1 to 4 months overdue | 0.22%                     | 0.22% | 3,924                                   | 3,678  | 9                                       | 8      |
| Over 4 months overdue | 4.60%                     | 6.85% | 1,232                                   | 788    | 57                                      | 54     |
|                       |                           |       | 18,388                                  | 17,422 | 95                                      | 91     |



# Note 10. Trade and other receivables (continued)

#### Accounting policy for trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 - 90 days from invoice date.

The consolidated entity has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

#### Note 11. Inventories

|                                                  | Consolio       | Consolidated   |  |
|--------------------------------------------------|----------------|----------------|--|
|                                                  | 2022<br>\$'000 | 2021<br>\$'000 |  |
| <i>Current assets</i><br>Raw materials - at cost | 11,670         | 9,311          |  |
| Finished goods - at cost                         | 14,501         | 12,353         |  |
| Less: Provision for inventory obsolescence       | (166)          | (155)          |  |
|                                                  | 26,005         | 21,509         |  |

#### Accounting policy for inventories

Inventories are stated at the lower of cost and net realisable value on a 'first in first out' basis. Cost comprises direct materials and delivery costs, direct labour, import duties and other taxes, an appropriate proportion of variable and fixed overhead expenditure based on normal operating capacity, and, where applicable, transfers from cash flow hedge reserve in equity. Costs of purchased inventory are determined after deducting rebates and discounts received or receivable.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

As disclosed in note 2, the value of government grants has been recognised in the profit or loss on a systematic basis over the period that the expenses or related costs for which the grants are intended to compensate.

The consolidated entity did not receive COVID Government assistance payments in the financial year ended 30 June 2022, compared to recognised \$4,104,000 for the corresponding previous financial year. Of the \$4,104,000 received last year \$1,736,000 was included in the cost of inventories for the year ended 30 June 2021.

# Note 12. Property, plant and equipment

|                                | Consolidated   |                |
|--------------------------------|----------------|----------------|
|                                | 2022<br>\$'000 | 2021<br>\$'000 |
| Non-current assets             |                |                |
| Land and buildings - at cost   | 11,482         | 11,476         |
| Less: Accumulated depreciation | (2,112)        | (1,966)        |
|                                | 9,370          | 9,510          |
| Plant and equipment - at cost  | 38,667         | 37,391         |
| Less: Accumulated depreciation | (29,403)       | (27,613)       |
|                                | 9,264          | 9,778          |
|                                | 18,634         | 19,288         |



#### Note 12. Property, plant and equipment (continued)

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Consolidated                                                              | Land and<br>buildings<br>\$'000 | Plant and<br>equipment<br>\$'000  | Total<br>\$'000                    |
|---------------------------------------------------------------------------|---------------------------------|-----------------------------------|------------------------------------|
| Balance at 1 July 2020<br>Additions<br>Disposals<br>Depreciation expense  | 9,395<br>259<br>(144)           | 9,830<br>2,008<br>(92)<br>(1,968) | 19,225<br>2,267<br>(92)<br>(2,112) |
| Balance at 30 June 2021<br>Additions<br>Disposals<br>Depreciation expense | 9,510<br>6<br>(146)             | 9,778<br>1,692<br>-<br>(2,206)    | 19,288<br>1,698<br>-<br>(2,352)    |
| Balance at 30 June 2022                                                   | 9,370                           | 9,264                             | 18,634                             |

Property, plant and equipment secured under finance leases

Also refer to note 16 for property, plant and equipment used as security for borrowings.

#### Accounting policy for property, plant and equipment

Land and buildings are shown at historical cost less accumulated depreciation.

Property, plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment (excluding land) over their expected useful lives as follows:

50 years

2.5 - 10 years

Buildings Plant and equipment

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the consolidated entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

#### Note 13. Right-of-use assets

|                                                                                                  | Consoli        | Consolidated   |  |
|--------------------------------------------------------------------------------------------------|----------------|----------------|--|
|                                                                                                  | 2022<br>\$'000 | 2021<br>\$'000 |  |
| <i>Non-current assets</i><br>Land and buildings - right-of-use<br>Less: Accumulated depreciation | (1,165)        | 2,359<br>(788) |  |
|                                                                                                  | 1,377          | 1,571          |  |

Additions to the right-of-use-assets during the year were \$196,000.





#### Note 13. Right-of-use assets (continued)

The consolidated entity leases land and buildings for offices and warehouses under agreements between 2 to 5 years. On renewal, the terms of the leases are renegotiated.

For AASB 16 Lease disclosures refer to:

- note 7 for depreciation on right-of-use assets;
- note 7 for interest on lease liabilities;
- note 17 for lease liabilities; and
- consolidated statement of cash flows for repayment of lease liabilities.

#### Accounting policy for right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the consolidated entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

Right-of-use assets that meet the definition of investment property are measured at fair value where the consolidated entity has adopted a fair value measurement basis for investment property assets.

The consolidated entity has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

#### Note 14. Intangibles

|                                        | Consolidated   |                |
|----------------------------------------|----------------|----------------|
|                                        | 2022<br>\$'000 | 2021<br>\$'000 |
| Non-current assets                     |                |                |
| Product development costs - at cost    | 32,705         | 28,989         |
| Less: Accumulated amortisation         | (14,910)       | (13,641)       |
|                                        | 17,795         | 15,348         |
| Intellectual property - at cost        | 8,665          | 8,452          |
| Less: Accumulated amortisation         | (6,270)        | (5,708)        |
|                                        | 2,395          | 2,744          |
| Development work in progress - at cost | 5,018          | 6,304          |
|                                        | 25,208         | 24,396         |



#### Note 14. Intangibles (continued)

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Consolidated                                                                        | Product<br>development<br>costs<br>\$'000 | Intellectual<br>property<br>\$'000 | Development<br>work<br>in progress<br>\$'000 | Total<br>\$'000                 |
|-------------------------------------------------------------------------------------|-------------------------------------------|------------------------------------|----------------------------------------------|---------------------------------|
| Balance at 1 July 2020<br>Additions<br>Transfers in/ (out)<br>Amortisation expense  | 15,227<br>1,158<br>401<br>(1,438)         | 2,820<br>630<br>-<br>(706)         | 6,705<br>(401)                               | 24,752<br>1,788<br>-<br>(2,144) |
| Balance at 30 June 2021<br>Additions<br>Transfers in/ (out)<br>Amortisation expense | 15,348<br>2,406<br>1,286<br>(1,245)       | 2,744<br>248<br>(597)              | 6,304<br>-<br>(1,286)<br>                    | 24,396<br>2,654<br>-<br>(1,842) |
| Balance at 30 June 2022                                                             | 17,795                                    | 2,395                              | 5,018                                        | 25,208                          |

#### Accounting policy for intangible assets

Intangible assets acquired are initially recognised at cost. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period. Amortisation commences when the asset is available for use in the manner intended by management.

#### Product development costs

Development costs are capitalised when it is probable that the project will be a success, considering its commercial and technical feasibility, the consolidated entity will be able to use or sell the asset, the consolidated entity has sufficient resources and intent to complete the development and its costs can be measured reliably. The majority of additions to development work in progress are developed internally. Capitalised development costs are amortised on a straight-line basis over the period of their expected benefit being their finite useful lives of between 10 and 30 years. The useful life is determined based on past experience and an assessment of the projected life cycle of the product. Amortisation commences when the asset is available for use, ie. when it is in the location and condition necessary for it to be capable of operating in a manner intended by management.

#### Government grants (included in product development costs)

As disclosed in note 2, the value of government grants has been recognised in the profit or loss on a systematic basis over the period that the expenses or related costs for which the grants are intended to compensate. Government grants of \$873,000 (2021: \$793,000) have been included in development work in progress for the year ended 30 June 2022.

#### Intellectual property

Intellectual property consists of patents, trademarks, licences and other technical know-how which has a benefit to the consolidated entity of greater than one year. Intellectual property is recognised at cost of acquisition. Intellectual property with a finite life is carried at cost less any accumulated amortisation and any impairment losses. It is amortised over its useful life of up to 10 years.

#### Development work in progress

Development work in progress is carried at cost and is not amortised but is reviewed for impairment at least annually. The carrying amount of each project is tested by impairment in accordance with AASB 136 by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss is recognised against each asset and any reversal of that impairment loss is recognised in accordance with AASB 136 to the extent that the recoverable amount of the asset subsequently increases.



#### Note 14. Intangibles (continued)

#### Impairment of intangibles

An assessment was performed as to whether any indicators of impairment existed as at the reporting date. With minimal impact of COVID-19 on the financial performance during the current year, management has reviewed other indicators and noted the following considerations that demonstrated that overall, there was no indicator of impairment:

- sales pipeline continues to build with the introduction of new products, market share gains, government tenders returning, and dentistry is back to normal services after COVID-19;
- while the outlook remains uncertain, management believes that ordinary operations in dentistry will continue. The consolidated entity expects that demand for its products will remain strong.

#### Note 15. Trade and other payables

|                                              | Consoli        | Consolidated   |  |
|----------------------------------------------|----------------|----------------|--|
|                                              | 2022<br>\$'000 | 2021<br>\$'000 |  |
| <i>Current liabilities</i><br>Trade payables | 3,977          | 4,957          |  |
| Other payables and accrued expenses          | 5,040          | 4,329          |  |
|                                              | 9,017          | 9,286          |  |

Refer to note 21 for further information on financial instruments.

#### Accounting policy for trade and other payables

Trade and other payables represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The average credit period on the purchases of goods and services ranges from 7 to 60 days. No interest is charged on trade payables and the amounts are unsecured.

#### Note 16. Borrowings

|                      | Consolidated  |
|----------------------|---------------|
|                      | 2022 2021     |
|                      | \$'000 \$'000 |
| Current liabilities  | CC0           |
| Short term borrowing | 669           |
|                      |               |

Refer to note 21 for further information on financial instruments.

The facility is used to fund the Company's annual insurance premium. This funding is unsecured.

#### Financing arrangements

Unrestricted access was available at the reporting date to the following lines of credit:

|                                            | Consoli        | Consolidated   |  |
|--------------------------------------------|----------------|----------------|--|
|                                            | 2022<br>\$'000 | 2021<br>\$'000 |  |
| Total facilities<br>Bank loans             | 10,450         | 10,450         |  |
| Used at the reporting date<br>Bank loans   | <u>-</u>       |                |  |
| Unused at the reporting date<br>Bank loans | 10,450         | 10,450         |  |



#### Note 16. Borrowings (continued)

#### Accounting policy for borrowings

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

#### Note 17. Lease liabilities

|                                                   | Consoli        | dated          |
|---------------------------------------------------|----------------|----------------|
|                                                   | 2022<br>\$'000 | 2021<br>\$'000 |
| <i>Current liabilities</i><br>Lease liability     | 437            | 325            |
| <i>Non-current liabilities</i><br>Lease liability | 918            | 1,248          |
|                                                   | 1,355          | 1,573          |

Refer to note 21 for information on the maturity analysis of lease liabilities.

#### Accounting policy for lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

#### Note 18. Issued capital

|                              | Consolidated |             |        |        |
|------------------------------|--------------|-------------|--------|--------|
|                              | 2022         | 2021        | 2022   | 2021   |
|                              | Shares       | Shares      | \$'000 | \$'000 |
| Ordinary shares - fully paid | 118,865,530  | 118,865,530 | 12,890 | 12,890 |

#### Ordinary shares

Ordinary shares entitle the holder to participate in any dividends and any proceeds attributable to shareholders should the Company be wound up, in proportions that consider both the number of shares held and the extent to which those shares are paid up. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

#### Share buy-back

There is no current on-market share buy-back.



#### Note 18. Issued capital (continued)

#### Capital risk management

The consolidated entity's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the consolidated entity may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The consolidated entity would look to raise capital when an opportunity to invest in a business or company was seen as value adding relative to the current Company's share price at the time of the investment. The consolidated entity is not actively pursuing additional investments in the short-term as it continues to integrate and grow its existing businesses in order to maximise synergies.

The consolidated entity is subject to certain financing arrangements covenants and meeting these is given priority in all capital risk management decisions. There have been no events of default on the financing arrangements during the financial year.

The capital risk management policy has not changed from the 2021 Annual Report.

Accounting policy for issued capital Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### Note 19. Reserves

|                                                     | Consolio       | Consolidated   |  |  |
|-----------------------------------------------------|----------------|----------------|--|--|
|                                                     | 2022<br>\$'000 | 2021<br>\$'000 |  |  |
| Foreign currency reserve<br>Capital profits reserve | 761<br>585     | 566<br>363     |  |  |
|                                                     | 1,346          | 929            |  |  |

#### Foreign currency reserve

The reserve is used to recognise exchange differences arising from translation of the financial statements of foreign operations to Australian dollars. It is also used to recognise gains and losses on hedges of the net investments in foreign operations.

Capital profits reserve

The reserve is used to recognise non-taxable capital profits.



#### Note 19. Reserves (continued)

#### Movements in reserves

Movements in each class of reserve during the current and previous financial year are set out below:

| Consolidated                                                               | Foreign<br>currency<br>\$'000 | Capital<br>profits<br>\$'000 | Total<br>\$'000   |
|----------------------------------------------------------------------------|-------------------------------|------------------------------|-------------------|
| Balance at 1 July 2020<br>Foreign currency translation                     | 1,140<br>(574)                | 363                          | 1,503<br>(574)    |
| Balance at 30 June 2021<br>Foreign currency translation<br>Capital reserve | 566<br>195<br>                | 363<br>                      | 929<br>195<br>222 |
| Balance at 30 June 2022                                                    | 761                           | 585                          | 1,346             |

#### Note 20. Dividends

Dividends paid during the financial year were as follows:

|                                                                                                               | Consolidated   |                |
|---------------------------------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                                               | 2022<br>\$'000 | 2021<br>\$'000 |
| Interim dividend for the year ended 30 June 2022 of 1.5 cents (2021: 1.5 cents) per ordinary share            | 1,783          | 1,783          |
| Previous year:<br>Final dividend for the year ended 30 June 2021 of 1.65 cents (2020: 0.5 cents) per ordinary |                |                |
| share                                                                                                         | 1,961          | 594            |
|                                                                                                               | 3,744          | 2,377          |

On 26 August 2022, the Directors declared a final franked dividend of 1.75 cents per share which was paid on 19 September 2022. This equates to a total estimated of \$2,080,149, based on the number of ordinary shares on issue as at 30 June 2022. The financial effect of dividends declared after the reporting date is not reflected in the 30 June 2022 financial statements and will be recognised in subsequent financial reports.

|                                                                                      | Consolie       | dated          |
|--------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                      | 2022<br>\$'000 | 2021<br>\$'000 |
| Franking credits available for subsequent financial years based on a tax rate of 30% | 9,698          | 8,293          |

The above amounts represent the balance of the franking account as at the end of the financial year, adjusted for:

- franking credits that will arise from the payment of the amount of the provision for income tax at the reporting date
- franking debits that will arise from the payment of dividends recognised as a liability at the reporting date
- franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date

#### Accounting policy for dividends

Dividends are recognised when declared during the financial year and no longer at the discretion of the Company.

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the Company, on or before the end of the financial year but not distributed at the reporting date.



#### Note 21. Financial instruments

#### Financial risk management objectives

The consolidated entity's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The consolidated entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the consolidated entity. The consolidated entity uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks and ageing analysis for credit risk.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the consolidated entity and appropriate procedures, controls, and risk limits. Finance identifies, evaluates and if deemed appropriate at the time may hedge financial risks within the consolidated entity's operating units. Finance reports to the Board on a regular basis.

#### Market risk

#### Foreign currency risk

The consolidated entity invoices international customers in various currencies and is therefore exposed to foreign currency risk through foreign exchange rate fluctuations. Where considered appropriate, hedging against currency movements is undertaken to protect margins using forward foreign exchange contracts.

It is the consolidated entity's policy that net foreign exchange exposure, be hedged where deemed appropriate. At the reporting date, there were no unexpired foreign currency hedge contracts as at 30 June 2022 (2021: none).

The following table shows the foreign currency risk on the financial assets and liabilities of the consolidated entity's operations denominated in currencies other than the functional currency of the operations.

|                | Assets         |                | Liabilities    |                |
|----------------|----------------|----------------|----------------|----------------|
| Consolidated   | 2022<br>\$'000 | 2021<br>\$'000 | 2022<br>\$'000 | 2021<br>\$'000 |
| US dollars     | 5,259          | 5,471          | 1,363          | 1,368          |
| Euros          | 4,725          | 3,885          | 1,916          | 2,141          |
| Pound Sterling | 2,876          | 2,044          | 1,056          | 559            |
| Brazilian Real | 3,006_         | 2,773          | 297            | 283            |
|                | 15,866         | 14,173         | 4,632          | 4,351          |

#### Sensitivity analysis

The following table illustrates sensitivities to the consolidated entity's exposure to changes in exchange rates. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variables that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

|                     | A        | UD strengthene<br>Effect on<br>profit before<br>tax | ed<br>Effect on<br>equity | ,        | AUD weakened<br>Effect on<br>profit before<br>tax | Effect on equity |
|---------------------|----------|-----------------------------------------------------|---------------------------|----------|---------------------------------------------------|------------------|
| Consolidated - 2022 | % change | \$'000                                              | \$'000                    | % change | \$'000                                            | \$'000           |
| US dollars          | 10%      | 434                                                 | 303                       | 10%      | (434)                                             | (303)            |
| Euros               | 10%      | 326                                                 | 228                       | 10%      | (326)                                             | (228)            |
| Pound Sterling      | 10%      | 262                                                 | 183                       | 10%      | (262)                                             | (183)            |
| Brazilian Real      | 10%      | 88                                                  | 62                        | 10%      | (88)                                              | (62)             |
| Other               | 10%      |                                                     | -                         | 10%      |                                                   |                  |
| (Profit)/loss       |          | 1,110                                               | 776                       |          | (1,110)                                           | (776)            |



#### Note 21. Financial instruments (continued)

|                     | A        | UD strengthene<br>Effect on<br>profit before<br>tax | ed<br>Effect on<br>equity |          | AUD weakened<br>Effect on<br>profit before<br>tax | Effect on equity |
|---------------------|----------|-----------------------------------------------------|---------------------------|----------|---------------------------------------------------|------------------|
| Consolidated - 2021 | % change | \$'000                                              | \$'000                    | % change | \$'000                                            | \$'000           |
| US dollars          | 10%      | 373                                                 | 261                       | 10%      | (373)                                             | (261)            |
| Euros               | 10%      | 134                                                 | 94                        | 10%      | (134)                                             | (94)             |
| Pound Sterling      | 10%      | 135                                                 | 95                        | 10%      | (135)                                             | (95)             |
| Brazilian Real      | 10%      | 226                                                 | 158                       | 10%      | (226)                                             | (158)            |
| (Profit)/loss       |          | 868                                                 | 608                       |          | (868)                                             | (608)            |

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the prior year.

#### Price risk

The consolidated entity is exposed to commodity price risk due to the use of silver in its Amalgam products. The consolidated entity has no hedges in place at the reporting date due to the requirement for silver reducing, making the benefit of hedging silver uneconomical.

#### Interest rate risk

The consolidated entity's main interest rate risk arises from borrowings. Borrowings issued at variable rates expose the consolidated entity to interest rate risk. Borrowings issued at fixed rates expose the consolidated entity to fair value interest rate risk.

As at the reporting date, the consolidated entity had the following variable rate borrowings outstanding:

|                                              | 2022<br>Weighted         |         | 2021<br>Weighted         |         |
|----------------------------------------------|--------------------------|---------|--------------------------|---------|
|                                              | average<br>interest rate | Balance | average<br>interest rate | Balance |
| Consolidated                                 | %                        | \$'000  | %                        | \$'000  |
| Short term borrowing                         | 1.39% _                  | 669     |                          | -       |
| Net exposure to cash flow interest rate risk | =                        | 669     | =                        | -       |

#### Sensitivity analysis

The following table illustrates sensitivities to the consolidated entity's exposure to changes in interest rates. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variables that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

|                                       | Bas                 | sis points increa<br>Effect on | ase              | Bas                 | is points decre<br>Effect on | ase              |
|---------------------------------------|---------------------|--------------------------------|------------------|---------------------|------------------------------|------------------|
|                                       |                     | profit before<br>tax           | Effect on equity |                     | profit before<br>tax         | Effect on equity |
| Consolidated - 2022                   | Basis points change | \$'000                         | \$'000           | Basis points change | \$'000                       | \$'000           |
| Short term borrowing<br>(profit)/loss | 50                  | (3)                            | (2)              | (50)                | 3                            | 2                |

There were no loans or borrowings during the year ended 30 June 2021.



#### Note 21. Financial instruments (continued)

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the previous years.

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the consolidated entity. The consolidated entity has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The consolidated entity does not hold any collateral.

The consolidated entity has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all customers of the consolidated entity based on recent sales experience, historical collection rates and forward-looking information that is available as disclosed in note 10.

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than 1 year.

#### Liquidity risk

Vigilant liquidity risk management requires the consolidated entity to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The consolidated entity manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

#### Financing arrangements

Unused borrowing facilities at the reporting date:

|            | Consoli        | dated          |
|------------|----------------|----------------|
|            | 2022<br>\$'000 | 2021<br>\$'000 |
| Bank loans | 10,450         | 10,450         |

#### Remaining contractual maturities

The following tables detail the consolidated entity's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

| Consolidated - 2022                                                                                           | Weighted<br>average<br>interest rate<br>% | Less than 1<br>month<br>\$'000 | Between 1<br>and 3 months<br>\$'000 | Between 3<br>months to 1<br>year<br>\$'000 | Between 1 to<br>5 years<br>\$'000 | Remaining<br>contractual<br>maturities<br>\$'000 |
|---------------------------------------------------------------------------------------------------------------|-------------------------------------------|--------------------------------|-------------------------------------|--------------------------------------------|-----------------------------------|--------------------------------------------------|
| Non-derivatives<br>Non-interest bearing<br>Trade payables<br>Other payables (excluding<br>statutory payables) | -                                         | 2,534<br>5,040                 | 1,362                               | 81                                         | -                                 | 3,977<br>5,040                                   |
| <i>Interest-bearing - variable</i><br>Short term borrowing<br>Lease liability<br>Total non-derivatives        | 1.39%<br>1.83%                            | 113<br>36<br>7,723             | 225<br>                             | 338<br>328<br>747                          | <u>918</u> 918                    | 676<br>1,355<br>11,048                           |



#### Note 21. Financial instruments (continued)

| Consolidated - 2021                                                                                           | Weighted<br>average<br>interest rate<br>% | Less than 1<br>month<br>\$'000 | Between 1<br>and 3 months<br>\$'000 | Between 3<br>months to 1<br>year<br>\$'000 | Between 1 to<br>5 years<br>\$'000 | Remaining<br>contractual<br>maturities<br>\$'000 |
|---------------------------------------------------------------------------------------------------------------|-------------------------------------------|--------------------------------|-------------------------------------|--------------------------------------------|-----------------------------------|--------------------------------------------------|
| Non-derivatives<br>Non-interest bearing<br>Trade payables<br>Other payables (excluding<br>statutory payables) | -                                         | 4,650<br>2,169                 | 180                                 | 128                                        | -                                 | 4,958<br>2,169                                   |
| <i>Interest-bearing - variable</i><br>Lease liability<br>Total non-derivatives                                | 1.62%                                     | <u> </u>                       | <u> </u>                            | <u> </u>                                   | <u> </u>                          | <u>1,573</u><br>8,700                            |

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

#### Fair value of financial instruments

The Directors consider that the carrying amounts of financial assets and financial liabilities recognised in the consolidated financial statements approximate their fair values.

#### Note 22. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by Deloitte Touche Tohmatsu, the auditor of the Company, and unrelated firms:

|                                                                                                                                  | Consolidated                        |                                      |
|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------------|
|                                                                                                                                  | 2022<br>\$                          | 2021<br>\$                           |
| Audit services - Deloitte Touche Tohmatsu<br>Audit or review of the financial statements                                         | 278,200                             | 257,600                              |
| <i>Other services - Deloitte Touche Tohmatsu</i><br>Transfer pricing review<br>Taxation services<br>Consulting services<br>Other | 43,000<br>45,000<br>10,000<br>8,000 | 49,151<br>78,031<br>94,707<br>25,000 |
|                                                                                                                                  | 106,000                             | 246,889                              |
|                                                                                                                                  | 384,200                             | 504,489                              |
| Audit services of subsidiaries - unrelated firms<br>Audit or review of the financial statements                                  | 49,278                              | 54,398                               |

Remuneration of auditors for unrelated firms relate to the audit of subsidiaries by:

- Crowe Horwath LLP. (USA)
- Fickus & Fickus, (Germany)
- Lewis Brownlee (UK)

#### Note 23. Contingent liabilities

The consolidated entity had no contingent liabilities as at 30 June 2022 and 30 June 2021.



#### Note 24. Commitments

The consolidated entity had no capital commitments as at 30 June 2022 and 30 June 2021.

#### Note 25. Related party transactions

### *Parent entity* SDI Limited is the parent entity.

Subsidiaries Interests in subsidiaries are set out in note 27.

#### Key management personnel

Disclosures relating to key management personnel are set out in note 26 and the remuneration report included in the Directors' report.

#### Transactions with related parties

The following transactions occurred with related parties:

|                                                                                                                                                                                                                                                                                                                                                                   | Consolidated             |                          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|
|                                                                                                                                                                                                                                                                                                                                                                   | 2022<br>\$               | 2021<br>\$               |
| Payment for goods and services:<br>Provision of consulting services by A&A Tax Legal Consulting formerly (WTS Australia<br>Consulting Pty Ltd), a company controlled by Director, Cameron Neil Allen.<br>Provision of consulting services by Director, Dr. Geoffrey Macdonald Knight AM.<br>Provision of consulting services by Director, Gerard Desmond Kennedy. | 8,218<br>25,817<br>6,577 | 4,140<br>16,058<br>7,745 |
| Payment for other expenses:<br>* Payments for the lease of property to Silver Glades Pty. Ltd, a company controlled by<br>Director Jeffery James Cheetham.                                                                                                                                                                                                        | 76,565                   | 104,434                  |

\* Lease payments made for a property to Silver Glades Pty. Ltd, a company controlled by Director Jeffery James Cheetham.

#### Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

#### Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.

#### Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

#### Note 26. Key management personnel disclosures

#### Compensation

The aggregate compensation made to Directors and other members of key management personnel of the consolidated entity is set out below:

|                                                                                | Consoli                         | Consolidated                   |  |
|--------------------------------------------------------------------------------|---------------------------------|--------------------------------|--|
|                                                                                | 2022<br>\$                      | 2021<br>\$                     |  |
| Short-term employee benefits<br>Post-employment benefits<br>Long-term benefits | 1,467,950<br>136,709<br>129,144 | 1,455,628<br>126,531<br>91,929 |  |
|                                                                                | 1,733,803                       | 1,674,088                      |  |



#### Note 27. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2:

|                                      |                               | <b>Ownership interest</b> |      |
|--------------------------------------|-------------------------------|---------------------------|------|
|                                      | Principal place of business / | 2022                      | 2021 |
| Name                                 | Country of incorporation      | %                         | %    |
| SDI (North America), Inc.            | United States of America      | 100%                      | 100% |
| SDI Holdings Pty Ltd                 | Australia                     | 100%                      | 100% |
| SDI Germany GmbH                     | Germany                       | 100%                      | 100% |
| SDI Dental Innovations Limited       | United Kingdom                | 100%                      | 100% |
| SDI Brasil Industria e Comercio Ltda | Brazil                        | 100%                      | 100% |

#### Note 28. Cash flow information

Reconciliation of profit after income tax to net cash from operating activities

|                                                 | Consolidated   |                |
|-------------------------------------------------|----------------|----------------|
|                                                 | 2022<br>\$'000 | 2021<br>\$'000 |
| Profit after income tax expense for the year    | 7,281          | 8,941          |
| Adjustments for:                                |                |                |
| Depreciation and amortisation                   | 4,584          | 4,575          |
| Net gain on disposal of non-current assets      | (55)           | (16)           |
| Foreign currency differences                    | 493            | (705)          |
| Change in operating assets and liabilities:     |                |                |
| Increase in trade and other receivables         | (1,204)        | (9,044)        |
| Increase in inventories                         | (4,496)        | (853)          |
| Decrease in income tax refund due               | 168            | 678            |
| Decrease/(increase) in prepayments              | (1,766)        | 162            |
| Increase/(decrease) in trade and other payables | (269)          | 6,213          |
| Increase/(decrease) in provision for income tax | (1,244)        | 2,093          |
| Increase/(decrease) in deferred tax liabilities | 396            | (148)          |
| Increase in employée benefits                   | 378            | 796            |
| Net cash from operating activities              | 4,266          | 12,692         |

Changes in liabilities arising from financing activities

| Consolidated                                 | Bank<br>Ioans<br>\$'000 | Lease<br>liability<br>\$'000 | Total<br>\$'000 |
|----------------------------------------------|-------------------------|------------------------------|-----------------|
| Balance at 1 July 2020                       | 1,500                   | 1,127                        | 2,627           |
| Net cash used in financing activities        | (1,500)                 | (308)                        | (1,808)         |
| Acquisition of leases                        |                         | 754                          | 754             |
| Balance at 30 June 2021                      | -                       | 1,573                        | 1,573           |
| Net cash from/(used in) financing activities | 669                     | (414)                        | 255             |
| Acquisition of leases                        | -                       | 196                          | 196             |
| Other changes                                | -                       | -                            | -               |
| Balance at 30 June 2022                      | 669                     | 1,355                        | 2,024           |



#### Note 29. New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 30 June 2022. The consolidated entity has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

#### Note 30. Parent entity information

Set out below is the supplementary information about the parent entity.

Statement of profit or loss and other comprehensive income

|                                                     | Pare           | Parent         |  |
|-----------------------------------------------------|----------------|----------------|--|
|                                                     | 2022<br>\$'000 | 2021<br>\$'000 |  |
| Profit after income tax                             | 6,185          | 7,407          |  |
| Other comprehensive income for the year, net of tax | <u> </u>       | -              |  |
| Total comprehensive income                          | 6,185          | 7,407          |  |

Statement of financial position

|                                                                         | Parent                  |                         |
|-------------------------------------------------------------------------|-------------------------|-------------------------|
|                                                                         | 2022<br>\$'000          | 2021<br>\$'000          |
| Total current assets                                                    | 42,363                  | 40,479                  |
| Total non-current assets                                                | 46,778                  | 46,114                  |
| Total assets                                                            | 89,141                  | 86,593                  |
| Total current liabilities                                               | 10,233                  | 10,842                  |
| Total non-current liabilities                                           | 3,738                   | 3,022                   |
| Total liabilities                                                       | 13,971                  | 13,864                  |
| Net assets                                                              | 75,170                  | 72,729                  |
| Equity<br>Issued capital<br>Capital profits reserve<br>Retained profits | 12,890<br>363<br>61,917 | 12,890<br>363<br>59,476 |
| Total equity                                                            | 75,170                  | 72,729                  |

Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

The parent entity had no guarantees in relation to the debts of its subsidiaries as at 30 June 2022 and 30 June 2021.

Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2022 and 30 June 2021.

#### Capital commitments - Property, plant and equipment

The parent entity had no material capital commitments for property, plant and equipment as at 30 June 2022 and 30 June 2021.



#### Note 30. Parent entity information (continued)

#### Significant accounting policies

The accounting policies of the parent entity are consistent with those of the consolidated entity, as disclosed in note 2, except for the following:

- Investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity.
- Dividends received from subsidiaries are recognised as other income by the parent entity and its receipt may be an indicator of an impairment of the investment.

#### Note 31. Events after the reporting period

In addition to the dividend declared and disclosed in note 20, the consolidated entity signed a contract to purchase a 6-acre site on 31 August 2022 to support its long-term strategic plan and in the short-term adding important warehouse capacity. This strategic acquisition will ensure that the Company will increase its operational efficiencies and have excess capacity for future growth. The new site, a short 7 km distance from SDI's current site, comprises a 4,000 m<sup>2</sup> warehouse on 2.8 acres, and a tenant occupying 3.2 acres of 6-acre site. The tenant has a 1-year lease term remaining and a 5-year option. The purchase contract is on 60 days settlement terms. SDI will fund the \$17.8 million purchase via secured bank debt.

Also, the consolidated entity on 7 July 2022 signed a contract to purchase a 1.4 acre adjoining property to its current site for future development for a new warehouse to be settled on November 4, 2022. At that time this was a strategic move as there was limited property available in the surrounding areas. This property and an adjoining property will now be sold.

No other matter or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

#### SDI Limited Directors' declaration 30 June 2022



In the Directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 2 to the financial statements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 30 June 2022 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

The Directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of Directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the Directors

Samantha Jane Cheetham Managing Director

30 September 2022 Melbourne

Deloitte Touche Tohmatsu ABN 74 490 121 060

477 Collins Street Melbourne VIC 3000 Australia

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### Independent Auditor's Report to the members of SDI Limited

#### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of SDI Limited (the "Company") and its subsidiaries (the "Group"), which comprises the consolidated statement of financial position as at 30 June 2022, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Group's financial position as at 30 June 2022 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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| Key Audit Matter                                                                                                                                                                                                                                                                                                                                                                                                                    | How the scope of our audit responded to the<br>Key Audit Matter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Capitalisation of Development Costs<br>During the year ended 30 June 2022 the Group<br>capitalised development costs of \$2.7M as<br>disclosed in Note 14.<br>Judgment is required by management in<br>determining if the internal labour and external<br>supplier costs incurred are directly attributable<br>to develop the existing product development<br>projects and the appropriateness of these costs<br>to be capitalised. | <ul> <li>Our procedures included, but were not limited to:</li> <li>Holding discussions with the department heads involved<br/>in product development to understand the basis and<br/>rationale for capitalising internal labour and external<br/>supplier costs,</li> <li>Assessing the status of the current ongoing projects and<br/>understanding the nature of the internal labour and<br/>external supplier costs capitalised during the period to<br/>assess that they are in accordance with the criteria for<br/>capitalisation under the relevant accounting standards,</li> <li>Testing on a sample basis, capitalised costs by validating<br/>costs against supplier invoices, project budgets and/or<br/>employee timesheets, and</li> <li>Challenging management's key assumptions in the<br/>internal labour cost capitalisation calculation.</li> <li>We also assessed the appropriateness of the disclosure in<br/>Note 14 to the financial statements.</li> </ul> |

#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2022 but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group's audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on the Remuneration Report

#### Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 8 to 14 of the Directors' Report for the year ended 30 June 2022.

In our opinion, the Remuneration Report of SDI Limited, for the year ended 30 June 2022, complies with section 300A of the *Corporations Act 2001*.

#### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Deloitte Touche Tohmatsu

DELOITTE TOUCHE TOHMATSU

Anneke du Toit Partner Chartered Accountants Melbourne, 30 September 2022



#### SDI Limited Shareholder information 30 June 2022

The shareholder information set out below was applicable as at 31 August 2022.

#### Distribution of equitable securities

Analysis of number of equitable security holders by size of holding:

|                                       | Ordinary shares |            | Options over ordinary<br>shares |        |
|---------------------------------------|-----------------|------------|---------------------------------|--------|
|                                       |                 | % of total | % of total                      |        |
|                                       | Number          | shares     | Number                          | shares |
|                                       | of holders      | issued     | of holders                      | issued |
| 1 to 1,000                            | 467             | 0.25       | -                               | -      |
| 1,001 to 5,000                        | 946             | 2.29       | -                               | -      |
| 5,001 to 10,000                       | 416             | 2.84       | -                               | -      |
| 10,001 to 100,000                     | 556             | 14.32      | -                               | -      |
| 100,001 and over                      | 88              | 80.30      | -                               | -      |
|                                       | 2,473           | 100.00     |                                 |        |
| Holding less than a marketable parcel | 184             | 0.04       |                                 |        |

#### **Equity security holders**

Twenty largest quoted equity security holders

The names of the twenty largest security holders of quoted equity securities are listed below:

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Ordinary shares<br>% of total<br>shares                                                                                                                                                                                                               |                                                                                                                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Number held                                                                                                                                                                                                                                           | issued                                                                                                                |
| CURRANGO PASTORAL COMPANY PTY LTD<br>GARRETT SMYTHE LTD<br>MR NICHOLAS BARRY DEBENHAM & MRS ANNETTE CECILIA DEBENHAM<br>NATIONAL NOMINEES LIMITED<br>SILVERGLADES PTY LTD<br>INDCORP CONSULTING GROUP PTY LIMITED<br>MR NICHOLAS BARRY DEBENHAM<br>MR MICHAEL LAZZARIN<br>JEFFNPAM SUPERANNUATION FUND PTY LTD<br>FAIRVIEW (QLD) PTY LTD<br>DR GEOFFREY MACDONALD KNIGHT & MS ANNELI KAARINA KNIGHT<br>J P MORGAN NOMINEES AUSTRALIA PTY LIMITED<br>MR BRENDAN FRANCIS CARROLL<br>CHARLOTTE B PTY LTD<br>CITICORP NOMINEES PTY LIMITED<br>DR MARTIN JAMES GREHAN & DR PENELOPE JANE SPRING<br>NEWECONOMY COM AU NOMINEES PTY LIMITED<br>BRANKA NOMINEES PTY LIMITED<br>VANWARD INVESTMENTS LIMITED<br>AA LAM PTY LIMITED | 50,691,328<br>3,779,583<br>3,447,039<br>2,712,581<br>2,357,829<br>1,950,000<br>1,745,441<br>1,437,000<br>1,421,085<br>1,333,861<br>1,215,790<br>1,171,451<br>1,040,490<br>1,000,000<br>953,762<br>931,500<br>866,505<br>800,220<br>608,691<br>550,000 | 42.65<br>3.18<br>2.90<br>2.28<br>1.98<br>1.64<br>1.47<br>1.21<br>1.20<br>1.12<br>1.02<br>0.99<br>0.88<br>0.84<br>0.80 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 80,014,156                                                                                                                                                                                                                                            | 67.31                                                                                                                 |

*Unquoted equity securities* There are no unquoted equity securities. SDI Limited Shareholder information 30 June 2022



Substantial holders in the Company are set out below:



| Ordinar                                       | Ordinary shares<br>% of total<br>shares |  |
|-----------------------------------------------|-----------------------------------------|--|
| Number held                                   |                                         |  |
| CURRANGO PASTORAL COMPANY PTY LTD* 50,691,328 | 42.65                                   |  |

\* Registered holder of the relevant interest but may not be registered holder of the securities.

#### Voting rights

The voting rights attached to ordinary shares are set out below:

#### Ordinary shares

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

There are no other classes of equity securities.

#### SDI Limited Corporate directory 30 June 2022



| Directors                                 | Jeffery James Cheetham OAM - Chairman<br>Samantha Jane Cheetham<br>John Joseph Slaviero<br>Dr Geoffrey Macdonald Knight AM<br>Gerald Allan Bullon<br>Cameron Neil Allen<br>Gerard Desmond Kennedy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Alternate director                        | Pamela Joy Cheetham (alternate for Jeffery James Cheetham) resigned on 10 February 2022.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Company secretary                         | John Joseph Slaviero                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Registered office                         | 5 - 9 Brunsdon Street<br>Bayswater VIC 3153<br>P: (03) 8727 7111 or 1800 337 003<br>F: (03) 8727 7222                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Share register                            | Link Market Services Limited<br>Tower 4<br>727 Collins Street<br>Docklands VIC 3008<br>P: (03) 9615 9800 or 1300 554 474<br>F: (03) 9615 9900                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Auditor                                   | Deloitte Touche Tohmatsu<br>477 Collins Street<br>Melbourne VIC 3000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Bankers                                   | HSBC Bank Australia Limited<br>Level 10<br>333 Collins Street<br>Melbourne VIC 3000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Stock exchange listing                    | SDI Limited shares are listed on the Australian Securities Exchange (ASX code: SDI)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Website                                   | www.sdi.com.au                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Email                                     | info@sdi.com.au                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Corporate governance statement<br>('CGS') | SDI's Directors and management are committed to conducting its business in an ethical manner and in accordance with the highest standards of corporate governance. SDI has adopted and substantially complies with the ASX Corporate Governance Principles and Recommendations (4th Edition) ('Recommendations') to the extent appropriate to the size and nature of its business. In accordance with Listing Rule 4.10.3, the Company has prepared a CGS which sets out the corporate governance practices that were in operation throughout the financial year for the Company, identifies any recommendations that have not been followed, and provides reasons for not following such recommendations. The Company's CGS has been approved at the same time as the Annual Report, and can be found on its website: https://www.sdi.com.au/au/corporate-governance/ In accordance with Listing Rules 4.7.4 and 4.7.3, the CGS and the Appendix 4G have be lodged with the ASX at the same time as this Annual Report. The Appendix 4G details the Recommendations that the Company needs to report against and provides shareholders with information regarding where the Company's disclosures in relation to the Recommendations can be found. |



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## SDI WINS VICTORIAN EXPORTER OF THE YEAR AND INTERNATIONAL HEALTH AWARD

SDI was awarded both the Victorian Exporter of the Year Award 2022 and the International Health Award 2022 at the 43rd Governor of Victoria Export Awards ceremony. These awards reflected the significant efforts and results that SDI achieved across research, manufacturing, marketing and sales.

Given the uncertainty and supply chain difficulties during the global pandemic, these awards are a significant accomplishment for SDI and are testament to everyone working as one united team.





# WORLD WIDE DISTRIBUTION

### SUBSIDIARIES/WAREHOUSES

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#### UNITED KINGDOM

SDI DENTAL INNOVATIONS LIMITED Hunters Lodge Midhurst Road Lavant, PO180DA United Kingdom Free phone 00800 0225 5734 Email: UK@sdi.com.au







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